City of Asheville Staff Report

City Council Meeting Date: August 25, 2026

Staff Resources: Holly Barham, Department Director and Scott Barnwell, Deputy Director

Action Requested: Adoption of a resolution authorizing the City Manager to renew a contract with CDW-G for Amazon Web Services (AWS) Cloud Computing Services.

Background:

- The City of Asheville IT Services has been modernizing the City's server roomt o create a hybrid environment that leverages both cloud service providers and our on-premises infrastructure.
- This approach enables us to benefit from the advantages of the cloud while maintaining a physical hardware presence as we transition many major applications and operational functions to cloud-hosted solutions.
- This provides better security and flexibility in provisioning resources as needed, as well as improves service to staff and the community with increased speed and resiliency.
- Key city systems are managed using cloud computing services, including GIS, the City website, notification and permitting applications, identity and access tools, and more.
- Previous Resolution: 25-213.

Vendor Outreach:

- No vendor outreach because we are purchasing from the Omnia Partners Total Cloud Cooperative Contract (Total Cloud Solutions and Services Region 4 ESC - TX Contract Number: R220801).
- The cooperative contract was competitively bid with consideration of proposals from nine different vendors.
- Collectively, CDW-G was awarded the cooperative contract with unmatched depth and breadth of experience with AWS cloud computing services.

Council Vision 2036 Focus Area(s):

- Transportation and Accessibility.
- Connected and Engaged Community.
- Fiscally Resilient City.
- A Clean, Safe and Healthy Environment.

Council Priority Recovery Area(s):

- Infrastructure & Environment

Committee(s):

- N/A

Fiscal Impact:

- The total cost for cloud computing services for Fiscal Year 2027 is $120,000.00.
- These funds are included in the I.T. Services Budget - General Fund.

Suggested Motion:

- Move to adopt a resolution authorizing the City Manager to execute a contract renewal with CDW-G for $120,000, the contract total not to exceed $395,000.

Attachment(s):

- Resolution

City of Asheville Resolution Number 26-___

Resolution authorizing the City Manager to renew a services contract with CDW-G for continued support of cloud computing services

Whereas, the City of Asheville has authority pursuant to North Carolina General Statutes section 160A-20.1 to enter contracts to carry out any public purpose authorized by law; and

Whereas, pursuant to North Carolina General Statutes section 143-129(e)(3) purchases made through cooperative contracts do not need to follow standard bidding processes; and

Whereas, the City is in need of cloud computing services for the continuation of key business technology systems; and

Whereas, the City currently has a service contract with CDW-G to provide said cloud computing services via the Omnia Partners Total Cloud Cooperative Contract; and

Whereas, CDW-G offers continued cloud computing services in the amount of $120,000 for FY 2027 with the understanding that funding is project specific and subject to the annual appropriation of funds; and

Estimated Costs:		
Year 1	(FY 2023)	$30,000.00
Year 2	(FY 2024)	$55,000.00
Year 3	(FY 2025)	$90,000.00
Year 4	(FY 2026)	$100,000.00
Year 5	(FY 2027)	$120,000.00
New Contract Life Total:	(FY 2023-2027)	$395,000.00

Now, Therefore, be it resolved by the City Council of the City of Asheville that:

The City Manager, on behalf of the City of Asheville, is hereby authorized to execute a contract renewal with CDW-G for $120,000, the contract total not to exceed $395,000.

Read, approved and adopted this 25th day of August, 2026.

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Esther E. Manheimer, Mayor

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Brad Branham, City Attorney

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Magdalen Burleson, City Clerk