Prepared for: Mr. Steve Rich, Caldwell County
Lenoir, NC 28645 | Mobile: 828-217-1973
Email: strich@caudwellcountync.org
Ordering FIN Code: qb612
End User FIN Code: qb612

2025 Police Interceptor Utility AWD Base (K8A)

VIN: 1FM5K8AB9SGA19313 | Price Level: 515 | Stock No: 00T19313

Client Proposal

Prepared by:
Ocie Welch III
Office: 843-288-0101
Email: oc@ocwelchfordlincoln.com
Quote ID: calcount
Date: 11/12/2024

Prepared for: Mr. Steve Rich
Caldwell County
Prepared by: Ocie Welch III
11/12/2024

O. C. Welch Ford | 4920 Independence Boulevard Hardeeville South Carolina | 299274334

2025 Police Interceptor Utility AWD Base (K8A)

Price Level: 515 | Stock No: 00T19313 | VIN: 1FM5K8AB9SGA19313 | Quote ID: calcount

Mr. Steve Rich, Caldwell County
Lenoir, NC 28645 | Mobile: 828-217-1973
Email: strich@caudwellcountync.org
Ordering FIN Code: qb612
End User FIN Code: qb612

Re: Quote ID calcount 11/12/2024

Dear Mr. Rich,

Thank you very much for your interest in acquiring a vehicle from our dealership. We concur that your interest is well deserved. We hope that an outstanding product lineup and our dedication to customer service will enhance your ownership experience should you decide to buy a vehicle from us.

Attached, please find additional information that I hope will assist you in making a more informed decision. Please feel free to contact me at any time as I would truly appreciate the opportunity to be of service to you.

Sincerely,

Ocie Welch III
President
843-288-0101
oc@ocwelchfordlincoln.com

Prices and content availability as shown are subject to change and should be treated as estimates only. Actual base vehicle, package and option pricing may vary from this estimate because of special local pricing, availability or pricing adjustments not reflected in the dealer's computer system. See salesperson for the most current information.

2025 Police Interceptor Utility AWD Base (K8A)

Price Level: 515 | Stock No: 00T19313 | VIN: 1FM5K8AB9SGA19313 | Quote ID: calcount

Table of Contents

Description	Page
Cover Page	1
Cover Letter	2
Table of Contents	3
Warranty	4
As Configured Vehicle	5
Pricing Summary - Single Vehicle	11

2025 Police Interceptor Utility AWD Base (K8A)

Price Level: 515 | Stock No: 00T19313 | VIN: 1FM5K8AB9SGA19313 | Quote ID: calcount

Warranty

Standard Warranty

Basic Warranty

Basic warranty ..... 36 months/36,000 miles

Powertrain Warranty

Powertrain warranty ..... 60 months/100,000 miles

Corrosion Perforation

Corrosion perforation warranty ..... 60 months/unlimited

Roadside Assistance Warranty

Roadside warranty ..... 60 months/60,000 miles

Hybrid/Electric Components Warranty

Hybrid/electric components warranty ..... 96 months/100,000 miles

Prices and content availability as shown are subject to change and should be treated as estimates only. Actual base vehicle, package and option pricing may vary from this estimate because of special local pricing, availability or pricing adjustments not reflected in the dealer's computer system. See salesperson for the most current information.

Prepared for: Mr. Steve Rich
Caldwell County
Prepared by: Ocie Welch III
11/12/2024

O. C. Welch Ford | 4920 Independence Boulevard Hardeeville South Carolina | 299274334

2025 Police Interceptor Utility AWD Base (K8A)

Price Level: 515 | Stock No: 00T19313 | VIN: 1FM5K8AB9SGA19313 | Quote ID: calcount

As Configured Vehicle

Code	Description	MSRP
Base Vehicle		
K8A	Base Vehicle Price (K8A)	$49,515.00
Packages		
500A	Order Code 500A *Includes:* *- 3.73 Axle Ratio* *- GVWR: 6,840 lbs (3,103 kgs)* *- Tires: 255/60R18 AS BSW* *- Wheels: 18" x 8" 5-Spoke Painted Black Steel* *Includes polished stainless steel hub cover and center caps.* *- Unique HD Cloth Front Bucket Seats w/Vinyl Rear* *Includes reduced bolsters, 6-way power track driver seat (fore/aft. up/down, tilt with manual recline, 2-way manual lumbar), 8-way power track passenger seat with 2-way power recline and 2-way power lumbar and built-in steel intrusion plates in both driver/passenger seatbacks.* *- Radio: AM/FM/MP3 Capable* *Includes 100 watt siren/speaker prep kit, clock, 4 speakers, 1 USB port and 8" color LCD screen center-stack smart display, supports Android Auto and Apple CarPlay and fleet telematics modem.* *- SYNC Phoenix Communication & Entertainment System* *Includes hands-free voice command support compatible with most Bluetooth connected mobile devices, 911 Assist, VHR, SYNC Services, AppLink, Bluetooth, steering wheel controls, USB port and auxiliary input jack.*	N/C
Powertrain		
99B	Engine: 3.3L V6 Direct-Injection *(136-MPH top speed). Deletes regenerative braking and lithium-ion battery pack; adds 250-amp alternator and replaces 19-gallon tank with 21.4-gallon tank.*	-$2,330.00
44U	Transmission: 10-Speed Automatic (44U)	$0.00
STDAX	3.73 Axle Ratio	Included
STDGV	GVWR: 6,840 lbs (3,103 kgs)	Included
Wheels & Tires		
STDTR	Tires: 255/60R18 AS BSW	Included
STDWL	Wheels: 18" x 8" 5-Spoke Painted Black Steel *Includes polished stainless steel hub cover and center caps.*	Included
Seats & Seat Trim		
9	Unique HD Cloth Front Bucket Seats w/Vinyl Rear	Included

Prices and content availability as shown are subject to change and should be treated as estimates only. Actual base vehicle, package and option pricing may vary from this estimate because of special local pricing, availability or pricing adjustments not reflected in the dealer's computer system. See salesperson for the most current information.

2025 Police Interceptor Utility AWD Base (K8A)

Price Level: 515 | Stock No: 00T19313 | VIN: 1FM5K8AB9SGA19313 | Quote ID: calcount

As Configured Vehicle (cont'd)

Code	Description	MSRP
	Includes reduced bolsters, 6-way power track driver seat (fore/aft. up/down, tilt with manual recline, 2-way manual lumbar), 8-way power track passenger seat with 2-way power recline and 2-way power lumbar and built-in steel intrusion plates in both driver/passenger seatbacks.	

Other Options

PAINT	Monotone Paint Application	STD
119WB	119" Wheelbase	STD
STDRD	Radio: AM/FM/MP3 Capable	Included
	Allows data to be provided to support Ford Pro telematics and data services via optional subscription, including but not limited to vehicle location, speed, idle time, fuel, vehicle diagnostics and maintenance alerts. Device enables optional telematics services through Ford or authorized providers via paid subscription. Subscribe at https://fordpro.com/en-us/telematics/ or call 1-833-811-FORD (3673).	
	Includes 100 watt siren/speaker prep kit, clock, 4 speakers, 1 USB port and 8" color LCD screen center-stack smart display, supports Android Auto and Apple CarPlay and fleet telematics modem.	
	Includes: *- SYNC Phoenix Communication & Entertainment System* *Includes hands-free voice command support compatible with most Bluetooth connected mobile devices, 911 Assist, VHR, SYNC Services, AppLink, Bluetooth, steering wheel controls, USB port and auxiliary input jack.*	
66A	Front Headlamp Lighting Solution	$0.00
	Recommend using ultimate wiring package (67U).	
	Includes LED low beam/high beam headlamp, wig-wag function and (2) red/blue/white LED side warning lights in each headlamp (factory configured: driver's side white/red/passenger side white/blue). Wiring and LED lights included (in headlamps only; grille lights not included). Controller not included.	
	Includes: *- Grille LED Lights, Siren & Speaker Pre-Wiring*	
66B	Tail Lamp Lighting Solution	N/C
	Call for brake lights or reverse lights overrides wig-wag flashing. Recommend using ultimate wiring package (67U).	
	Includes LED tail lamp wig-wag module (red/white - red brake lights and white reverse lights. LED lights only. Wiring and controller not included.	
66C	Rear Lighting Solution	N/C
	Recommend using ultimate wiring package (67U).	
	Includes (2) backlit flashing linear high-intensity LED lights (driver's side red/passenger side blue) mounted to inside liftgate glass and (2) backlit flashing linear high-intensity LED lights (driver's side red/passenger side blue) installed on inside lip of liftgate (lights activate when liftgate is open). LED lights only. Wiring and controller not included.	
67H	Ready For The Road Package	$3,800.00

Prices and content availability as shown are subject to change and should be treated as estimates only. Actual base vehicle, package and option pricing may vary from this estimate because of special local pricing, availability or pricing adjustments not reflected in the dealer's computer system. See salesperson for the most current information.

2025 Police Interceptor Utility AWD Base (K8A)

Price Level: 515 | Stock No: 00T19313 | VIN: 1FM5K8AB9SGA19313 | Quote ID: calcount

As Configured Vehicle (cont'd)

Code	Description	MSRP
	Includes Whelen Cencom light controller head with dimmable back light, Whelen Cencom relay center/siren/amp with traffic advisor control (mounted behind 2nd row seat), light controller/relay Cencom wiring (wiring harness) with additional input/output pigtails, high current pigtail, Whelen specific WECAN cable (console to cargo area) connects Cencom to control head and grille linear LED lights (red/blue) harness. *Includes:* *- Front Headlamp Lighting Solution* *Includes LED low beam/high beam headlamp, wig-wag function and (2) red/blue/white LED side warning lights in each headlamp (factory configured: driver's side white/red/passenger side white/blue). Wiring and LED lights included (in headlamps only; grille lights not included). Controller not included.* *- Grille LED Lights, Siren & Speaker Pre-Wiring* *- Tail Lamp Lighting Solution* *Includes LED tail lamp wig-wag module (red/white - red brake lights and white reverse lights. LED lights only. Wiring and controller not included.* *- Rear Lighting Solution* *Includes (2) backlit flashing linear high-intensity LED lights (driver's side red/passenger side blue) mounted to inside liftgate glass and (2) backlit flashing linear high-intensity LED lights (driver's side red/passenger side blue) installed on inside lip of liftgate (lights activate when liftgate is open). LED lights only. Wiring and controller not included.* *- Rear Console Plate* *Contours through 2nd row; channel for wiring.* *- 100 Watt Siren/Speaker w/Bracket & Pigtail* *- Hidden Door-Lock Plunger* *- Rear-Door Controls Inoperable* *Locks, handles and windows. Can manually remove window or door disable plate with special tool. Locks/windows operable from driver's door switches.*	
153	Front License Plate Bracket	$0.00
21L	Front Warning Auxiliary LED Lights Recommend using ready for the road package (67H) or ultimate wiring package (67U). *Includes driver side - red/passenger side - blue.*	$580.00
43A	Rear Auxiliary Liftgate Lights Recommend using ready for the road package (67H) or ultimate wiring package (67U). *Includes red/blue LED lights; located beneath liftgate glass in applique panel. LED lights only. Wiring and controller not included.*	$400.00
63L	Rear Quarter Glass Side Marker LED Lights Recommend using ready for the road package (67H) or ultimate wiring package (67U). *Includes driver side - red/passenger side - blue. LED lights only. Wiring and controller not included.*	$580.00
96T	Rear Spoiler Traffic Warning LED Lights Recommend using ready for the road package (67H) or ultimate wiring package (67U) (when not ordering the interior upgrade package (65U)). Rear console plate no longer required; can be ordered with interior upgrade package (65U).	$1,500.00

Prices and content availability as shown are subject to change and should be treated as estimates only. Actual base vehicle, package and option pricing may vary from this estimate because of special local pricing, availability or pricing adjustments not reflected in the dealer's computer system. See salesperson for the most current information.

2025 Police Interceptor Utility AWD Base (K8A)

Price Level: 515 | Stock No: 00T19313 | VIN: 1FM5K8AB9SGA19313 | Quote ID: calcount

As Configured Vehicle (cont'd)

Code	Description	MSRP
	Fully integrated in rear spoiler for enhanced visibility. Provides red/blue/amber directional lighting - fully programmable.	
63B	Side Marker LED Sideview Mirrors	$340.00
	Recommend using ready for the road package (67H) or ultimate wiring package (67U).	
	Includes driver side - red/passenger side - blue. Located on exterior mirror housing. LED lights only. Wiring and controller not included.	
51R	Driver Only LED Bulb Spot Lamp (Unity)	$400.00
52P	Hidden Door-Lock Plunger	N/C
	Includes: *- Rear-Door Controls Inoperable* *Locks, handles and windows. Can manually remove window or door disable plate with special tool. Locks/windows operable from driver's door switches.*	
68G	Rear-Door Controls Inoperable	$0.00
	Locks, handles and windows. Can manually remove window or door disable plate with special tool. Locks/windows operable from driver's door switches.	
85R	Rear Console Plate	Included
	Contours through 2nd row; channel for wiring.	
18X	100 Watt Siren/Speaker w/Bracket & Pigtail	N/C
Emissions		
425	50-State Emissions System	$0.00
	Flexible Fuel Vehicle (FFV) system is standard equipment for vehicles equipped with the 3.3L V6 Direct-Injection engine.	
Exterior Color		
UM_01	Agate Black	N/C
Interior Color		
9W_01	Charcoal Black w/Unique HD Cloth Front Bucket Seats w/Vinyl Rear	N/C
Additional Options		
W19	119 INCH WHEELBASE	N/C
TC4	P255/60R18 A/S BSW TIRES	N/C

Prices and content availability as shown are subject to change and should be treated as estimates only. Actual base vehicle, package and option pricing may vary from this estimate because of special local pricing, availability or pricing adjustments not reflected in the dealer's computer system. See salesperson for the most current information.

2025 Police Interceptor Utility AWD Base (K8A)

Price Level: 515 | Stock No: 00T19313 | VIN: 1FM5K8AB9SGA19313 | Quote ID: calcount

As Configured Vehicle (cont'd)

Code	Description	MSRP
OPTADJ	Option Adjustment	$0.00
MISC1	Miscellaneous Charges	$0.00
B4A	NET INVOICE FLEET OPTION (B4A)	N/C
ADJ1	FORD FLEET SPECIAL ADJUSTMENT	$0.00
A35	CLASS E 6001-7000 LBS.	N/C
68B	PERIMETER ALERT	N/C
65G	WHEEL HUB CAPS	N/C
64F	18" BLACK-PAINTED STEEL WHEEL	N/C
621	JOB #1 ORDER	N/C
61R	CONFIG AUDIO CTRLS LESS VOICE	N/C
60A	Grille LED Lights, Siren & Speaker Pre-Wiring	N/C
58V	FM STEREO	N/C
576	TRI-ZONE ELEC TEMP CONTROL	N/C
55F	KEYLESS ENTRY - 4 FOBS	N/C
54Z	POWER MIRROR/BLIND SPOT/HEATED	N/C
52X	AUTO START-STOP REMOVAL	N/C
52T	CLASS IV TRAILER TOW PACKAGE	N/C
47A	POLICE ENGINE IDLE FEATURE	N/C
43D	COURTESY LAMP DISABLE	N/C
19K	H8 AGM BATTERY	N/C
17T	CARGO DOME LAMP -RED/WHITE	N/C
17A	AUX CLIMATE CONTROL	N/C

Prices and content availability as shown are subject to change and should be treated as estimates only. Actual base vehicle, package and option pricing may vary from this estimate because of special local pricing, availability or pricing adjustments not reflected in the dealer's computer system. See salesperson for the most current information.

2025 Police Interceptor Utility AWD Base (K8A)

Price Level: 515 | Stock No: 00T19313 | VIN: 1FM5K8AB9SGA19313 | Quote ID: calcount

As Configured Vehicle (cont'd)

Code	Description	MSRP
SUBTOTAL*		$54,785.00
Destination Charge		$1,595.00
TOTAL		$56,380.00

***IMPORTANT!** Under certain conditions, such as units with special orders (VSO) or other unique configurations (such as Stripped Chassis), the vehicle may load into AccuQuote differently than what was originally configured and produced. Dealer: Pricing and vehicle configuration should be validated via Invoice or a different source before customer quoting.

Prices and content availability as shown are subject to change and should be treated as estimates only. Actual base vehicle, package and option pricing may vary from this estimate because of special local pricing, availability or pricing adjustments not reflected in the dealer's computer system. See salesperson for the most current information.

Prepared for: Mr. Steve Rich
Caldwell County
Prepared by: Ocie Welch III
11/12/2024

O. C. Welch Ford | 4920 Independence Boulevard Hardeeville South Carolina | 299274334

2025 Police Interceptor Utility AWD Base (K8A)

Price Level: 515 | Stock No: 00T19313 | VIN: 1FM5K8AB9SGA19313 | Quote ID: calcount

Pricing Summary - Single Vehicle

	MSRP
Vehicle Pricing	
Base Vehicle Price	$49,515.00
Options	$5,270.00
Colors	$0.00
Upfitting	$0.00
Fleet Discount	$0.00
Fuel Charge	$0.00
Destination Charge	$1,595.00
Subtotal	$56,380.00

Pre-Tax Adjustments

Code	Description	MSRP
caldwell	caldwell	-$8,725.00
Total		$47,655.00

Customer Signature

Acceptance Date

Prices and content availability as shown are subject to change and should be treated as estimates only. Actual base vehicle, package and option pricing may vary from this estimate because of special local pricing, availability or pricing adjustments not reflected in the dealer's computer system. See salesperson for the most current information.