Final Mark-up
8/6/2025

CAROLINA RECORDING SYSTEMS®

Caldwell County Emergency Services - New DX Solution

Quote # Q-00302
Version #:

## PREPARED FOR:

Caldwell County Emergency Services

Becky Price
rrector@caldwellcountync.org

CAROLINA RECORDING SYSTEMS

07/24/2025

Becky Price
Caldwell County Emergency Services
2351 Morganton Boulevard Southwest
Lenoir, NC 28645

RE: Quote # Q-00302

Dear Becky Price,

Carolina Recording Systems (CRS) is thrilled to submit the enclosed proposal for Caldwell County Emergency Services. We have had the privilege of serving Caldwell County Emergency Services for many years, and we are grateful for the strong partnership we have built together.

As part of our commitment to delivering cutting-edge solutions and ensuring continued efficiency of your operations, we are excited to present a proposal for the refresh of your current logging recording system to the Eventide NexLog 740DX. Our goal is to enhance performance, increase reliability, and security while ensuring seamless integrations with your existing systems.

The dedicated CRS team is passionate about creating an unparalleled partnership with our customers and those they serve to ensure exceptional and focused service. We believe that this refresh will improve the performance of your operations and position Caldwell County Emergency Services for future growth.

Thank you for this opportunity. We value our partnership Caldwell County Emergency Services and remain dedicated to delivering exceptional service and innovative solutions.

Respectfully,

*Rodney Watson*

Rodney Watson
Sr. Account Manager
Carolina Recording Systems

CAROLINA RECORDING SYSTEMS

## EXECUTIVE SUMMARY

Carolina Recording Systems is a leading managed service provider of mission-critical communication recording systems based in Charlotte, North Carolina. Operating since 2001, we pride ourselves in supplying solutions designed specifically to exceed the needs and requirements of mission-critical communication centers. We currently support over 250 customers, including public safety communications, hospitals, colleges & universities, airports, utilities, transit, and manufacturing organizations.

### The Carolina Recording Systems Difference

Carolina Recording Systems understands the importance of personal relationships, customer service and accessibility. As a trusted partner to Caldwell County Emergency Services, our team's sole focus is to provide unrivaled customer service and direct support with knowledgeable Customer Account Managers, experienced and manufacturer certified Recording System Specialists, and focused Project Management.



### Dedicated Customer Service & Support

Caldwell County Emergency Services will have direct access to CRS Recording Systems Specialists that are strategically located for comprehensive on-site implementation, rapid response service, and personalized training. Our Recording Systems Support Specialists are available 24x7 to monitor system alerts, provide remote and on-site support and unlimited training. We specialize in implementing and supporting solutions to enhance performance and increase efficiency. Our focus is to deliver solutions that align with your goals by prioritizing open communication and collaboration to ensure the success of every project.

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## EXPERIENCE

### Proposed Solution

To fulfill the recording requirements of Caldwell County Emergency Services, we are proposing the Eventide NexLog DX mission-critical communications recording system. Eventide currently has over 6,000 recorders deployed around the world, providing mission critical recording to over 3,600 Emergency Communication Centers. Eventide's recording systems are designed, assembled, tested, and supported exclusively in the USA.

Eventide's NexLog DX mission-critical communications logging system reliably captures, stores, protects, reproduces, and helps you manage important interactions and critical data. NexLog logging systems have been designed to help you securely document and retrieve incidents, comply with regulations, and improve your facility's operations. Eventide's NexLog recorders are stable purpose- built Linux appliances with over 45 integrations with other systems and applications found in Emergency Communications Centers.

### System Design and Specifications

The Eventide NexLog operates on the purpose-built Linux operating system configured with multiple levels of resilience, including dual hot-swap redundant power supplies, redundant hard disk drives, redundant network capability (via NIC bonding), and multiple choices for archive redundancy and network archiving to another NexLog recorder. Eventide's recording systems are designed, assembled, tested, and supported exclusively in the USA.

Configuration, playback, retrieval, and incident management are accessed via a secured web interface. The web-based application eliminates the need for software to install or updates to manage. The system can also be accessed over a VPN without the need to install additional software, creating a simplified PC deployment process.

A multi-tier security system controls user access based on role and channel assignments. Password policy options include complex enforcement, automatic aging, change reminders, expiration, and lock-out. System access can also be controlled by an SMB share or active directory. In addition, each user's access and actions are audited and available for review.

The proposed NexLog recorder is equipped with RAID Array Storage that combines multiple hard disks into a logical drive for redundancy and increased performance. In the event of a drive failure, the logical drive is not affected. Data integrity and recording functions are unaffected and redundancy is automatically restored once the failed component is replaced.

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## STATEMENT OF WORK

CRS will complete the following steps for Caldwell County Emergency Services:

- Conduct an initial project kickoff and site walkthrough to assess installation environment and requirements and structure cabling details and requirements.
- Document critical technical details required to complete recorder configuration such as TCP/IP addresses, system hostname, NTP server, channel definition and requirements, etc.
- Complete NexLog DX system burn-in and staging to ensure no immediate component failure.
- If purchased, complete NAS system burn-in and staging to ensure no immediate component failure.
- Configure basic recording solution system parameters as a part of the system staging process for recorder(s).
- Transport the recording solution to the Caldwell County Emergency Services data center for onsite staging.
- Mount new 66 blocks and run new analog cabling.
- Rack and power the NexLog DX(s), and NAS if purchased, within respective data center locations.
- Configure advanced recording solution system parameters required for radio and phone integration for recorder(s).
- If purchased, install screen agents onto CAD systems for agent desktop recording for recorder(s).
- If purchased, configure add-on integrations for recorder.
- Conduct end user training for Caldwell County Emergency Services personnel.

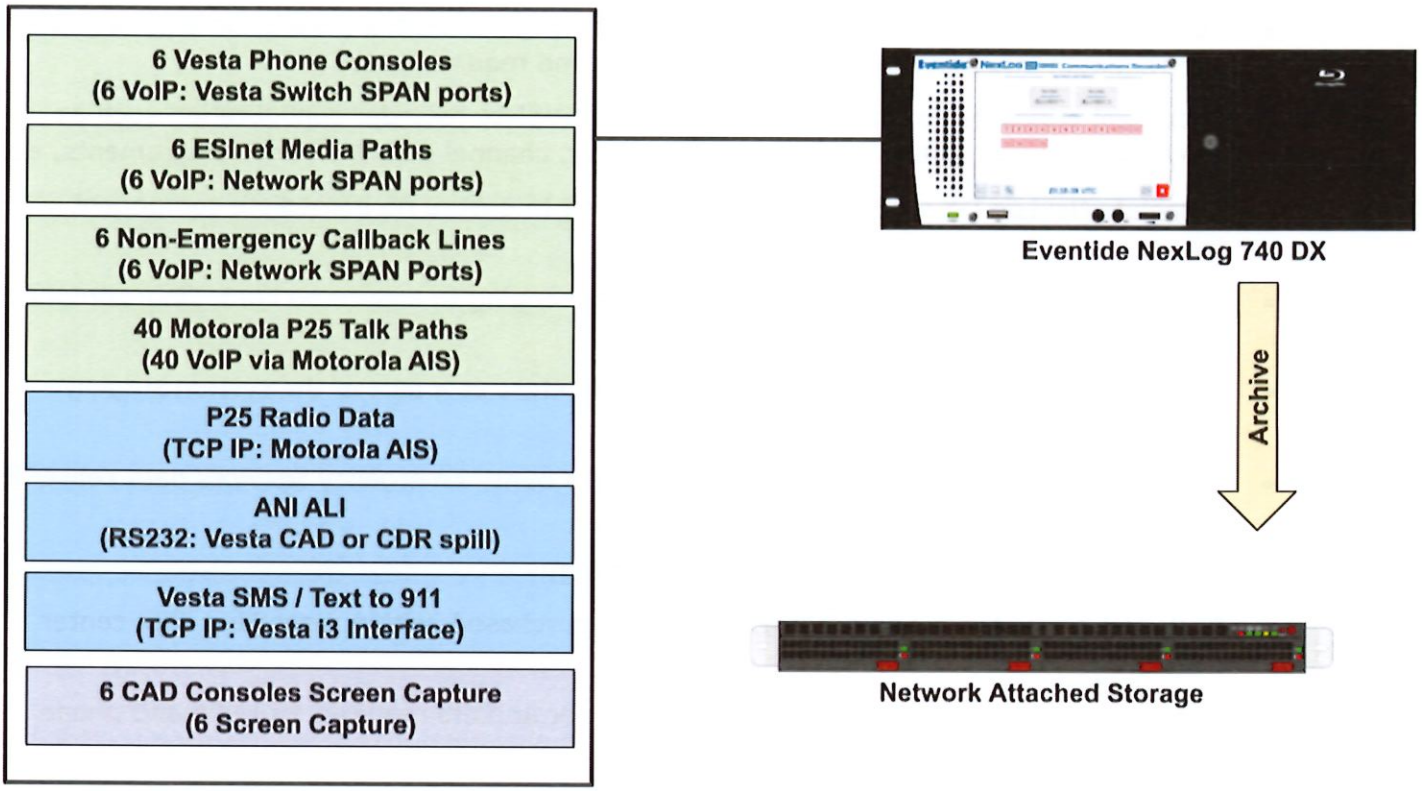
In addition to completing the above steps as a part of the recording solution implementation, CRS will provide a dedicated project manager to ensure consistent project status communication and on-time, on budget project delivery.

### Customer Responsibilities

- Provide access to facilities for the installation team.
- Ensure availability of necessary network connections.
- Coordinate with relevant personnel for integration purposes.
- Coordinate with required third party vendors to provide the proper inputs, identified and terminated,
- Ensure required third party licensing, installation, and integration work is completed by appropriate vendor.

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## System Design



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Eventide®

LETTER OF CERTIFICATION

January 1, 2024

To: Whom it may concern:

Subject: Eventide Fully Certified Factory Trained Sales & Service Center

Eventide has certified **Carolina Recording Systems** as the only Premier Dealer and fully authorized Eventide **factory trained sales and service center** for the region covering North Carolina, South Carolina, West Virginia, Virginia, & District of Columbia. As such, superior sales support and after sales service support can be guaranteed.

**Carolina Recording Systems** is the **only company** in this region to receive this certification from Eventide.

Cordially,

Gordon Moore General Manager Eventide

Copy:
Byron Burns Owner
Carolina Recording Systems Ph: (704) 578-8025
Fax: (888) 776-0201
byron.burns@crsnc.com

**EVENTIDE INC. • One Alsan Way • Little Ferry, NJ 07643-1001 • USA**
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| Account Manager: | Ship To: | Bill To: | Quote # |
|---|---|---|---|
| Rodney Watson<br>Sr. Account Manager<br>(864) 619-9271<br><br>rodney.watson@crsnc.com | Becky Price<br>rrector@caldwellcountync.org<br>2351 Morganton Boulevard Southwest<br>Lenoir, NC 28645 | Becky Price<br>rrector@caldwellcountync.org<br>2351 Morganton Boulevard Southwest<br>Lenoir, NC 28645 | Q-00302<br>**Quote Date:**<br>07/24/2025<br>**Quote Expiration:**<br><br>09/30/2025 |

## Eventide NexLog 740 DX

| Product Details | | Quantity | Unit Price | Ext. Price |
|---|---|---|---|---|
| NexLog740DX | NexLog 740 DX-Series base system: 3U rack-mountable, Core i5 CPU, 16GB DDR4 RAM, 2 x2TB fixed-Mount HDDs (RAID 1), 1 Blu-ray Multi-Drive, 2 Network Ports (100/1000), Embedded Linux, NexLog DX-Series software, web- based configuration manager, audio controls & amplified speaker on front panel, dual hot-swap 120-240VAC 50/60Hz power supplies and first year hardware warranty. Requires ongoing Eventide DX Software Update Subscription (DXSUS) for access to critical DX-Series Software & Security Updates. | 1 | $9,600.00 | $9,600.00 |
| DX701 | Integrated 7" Color LCD Touch Screen Display for NexLog 740 DX-Series | 1 | $1,750.00 | $1,750.00 |
| DX730 | Standard NexLog 740 DX-Seriess Archive: 1 Blu-ray Drive (also supports single-side DVD-RAM media) | 1 | $0.00 | $0.00 |
| 324430-DX | Rack Mount Slides - 26" 4 Post, 3U (for NexLog 740DX) | 1 | $360.00 | $360.00 |
| 271052 | Internal IP Recorder with First 8 G.711 Channels | 1 | $4,200.00 | $4,200.00 |
| DX939 | DX Series 8 Channel VoIP Add-On | 7 | $1,920.00 | $13,440.00 |
| DX755 | Quad Port 100/1000 PCIe (PCI Express) Network Card (for NexLog 740 DX-Series recorder only) | 1 | $1,440.00 | $1,440.00 |
| DX912 | Motorola VESTA NG911 Call Recording Bundle (Voice, Metadata and SMS) | 1 | $10,900.00 | $10,900.00 |
| 271070 | Windows Screen Recording (First 5 PCs on recorder) | 1 | $3,020.00 | $3,020.00 |

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| 271076 | Windows Screen Recording (5 additional PCs on recorder) | 1 | $600.00 | $600.00 |
| 271083 | 8 pack MediaWorks DX (web) concurrent license | 1 | $1,090.00 | $1,090.00 |
| 271077 | Quality Assurance DX Software (Quality Factor): FIRST 20 Agents (Requires MediaWorks Plus/DX) | This will cover QA for Law and Fire 1 | $3,020.00 | $3,020.00 |
| DX706-1SSD | SSD Option - Upgrade NexLog 740 DX-Series (at time of order) to 2x4TB HotSwap MegaRAID1=4TB storage | 1 | $6,435.00 | $6,435.00 |

## P25 Radio Integration

| Product Details | | Quantity | Unit Price | Ext. Price |
|---|---|---|---|---|
| 115015 | Initial license processing, handling and management per end user for P25 or TETRA; (Manadory - Non-Discountable) | 1 | $3,500.00 | $3,500.00 |
| 209220 | Integration to Motorola ASTRO 25 system - Initial ASTRO version - SINGLE AIS | 1 | $14,995.00 | $14,995.00 |
| 271141 | Mandatory license fee for Initial Astro System Release - for end-customer with ONE AIS (or FIRST AIS) (Non-Discountable; must be pre-paid) | 1 | $54,995.00 | $54,995.00 |
| 324720-DX | DVSI 2-Port Decoder for NexLogDX (for P25, DMR, MOTOTRBO, NXDN) - Max 8 | 1 | $3,000.00 | $3,000.00 |

## Peripherals

| Product Details | | Quantity | Unit Price | Ext. Price |
|---|---|---|---|---|
| NAS-S60T-A08 | Network Attached Storage Server - 1U Rack-Mount with 8TB Hot Swap RAID Storage, Intel CPU, Windows Server 2022 Standard | 1 | $6,995.00 | $6,995.00 |

## Installation Services

| Product Details | | Quantity | Unit Price | Ext. Price |
|---|---|---|---|---|
| PROSVCS | Professional Services: Includes Pre-installation site survey, installation, configuration, testing, and unlimited training | 1 | $12,500.00 | $12,500.00 |

## Shipping

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| PRODUCT DETAILS | | QUANTITY | UNIT PRICE | EXT. PRICE |
|---|---|---|---|---|
| MAN S&H | Manufacturer Shipping and Handling | 2 | $250.00 | $500.00 |

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| QUOTE SUMMARY | AMOUNT |
|---|---|
| Eventide NexLog 740 DX | $57,355.00 |
| P25 Radio Integration | $76,490.00 |
| Peripherals | $6,995.00 |
| Installation Services | $12,500.00 |
| Shipping | $500.00 |
| **TOTAL:** | **$152,340.00** |

*Taxes, shipping, handling, and other fees may apply.*

*Continuation of your existing CRS annual maintenance plan and renewals are required to honor quote pricing and to ensure uninterrupted support and services.*

*Optional items that are quoted may not be included in the Quote Summary Total. If Optional items are selected, the additional cost will be added to the total when not already applied.*

*We reserve the right to cancel orders.*

*Order Remittance: Contact your CRS Account Manager for processing.*

## ACCEPTANCE

**CRS / Carolina Recording Systems, LLC**

| | |
|---|---|
| SIGNATURE | *Rodney Watson* |
| NAME | Rodney Watson |
| DATE | 07/24/2025 |

**Caldwell County Emergency Services**

| | |
|---|---|
| SIGNATURE | |
| NAME | Becky Price |
| DATE | 07/24/2025 |