City of Lincolnton
P. O. Box 617
128 Motz Avenue
Lincolnton, North Carolina
28093-0617



Public Works
Phone (704) 736-8940
FAX (704) 736-8959
www.lincolntonnc.org

MEMORANDUM

To: Ritchie Haynes, City Manager

From: Nathan C. Eurey, Public Services Director

Subject: Purchase of a New Way Automated Trash Truck

Date: 06/12/2025

Ritchie,

As you are aware, we have been in communications with Mark Hughel with Vanguard Truck Centers of North Carolina. Mark works closely with William Brown with the Amick Equipment Company to provide, for purchase, truck chassis and trash refuse bodies to towns and cities in the Southeast. Mark has stated that he has a 2024 Autocar ACX64 chassis ready for purchase. The Autocar chassis will be fitted with a New Way 31-yard Sidewinder body from the Amick Equipment Company will be available sometime in January or February. The truck itself would be available for delivery sometime in the 1st quarter of 2026.
Given the current state of supply demands in the market with vehicles and products, it's my recommendation to seek Council's approval to issue a "Letter of Intent" to purchase the 2024 Autocar ACX64 chassis side loading refuse truck in the amount of $404,500.00. The letter will help secure the truck and allow the City to purchase it after July 1, 2025. Attached is a proposed draft of the "Letter of Intent". Let me know if you have any questions.

Thanks,

Nathan

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June 12, 2025

Mark Hughel
New Truck Sales
Vanguard Truck Centers of NC
3880 Jeff Adams Dr.
Charlotte, NC 28206

William Brown
New Equipment Sales Rep.
Amick Equipment Company, Inc.

Mark/William,

This letter shall serve as notice by the City of Lincolnton, through the Public Works Department, that the City intends to purchase one (1) New Way 31-yard Sidewinder body on a 2024 Autocar ACX64 chassis side loading trash truck in the amount of $404,500.00 with an approximated delivery of said vehicle in the 1st quarter of 2026.

The execution of this intent is dependent upon the Lincolnton City Council's approval of this letter at their upcoming June 26th meeting.

Sincerely,

Nathan Eurey
Public Services Director
City of Lincolnton
704-736-8940
neurey@lincolntonnc.org

cc: Ritchie Haynes, Lincolnton City Manager