STAFF REPORT

Council Meeting Date: January 13, 2026

Subject: Non-Competitive,Sole Source procurement of Res Q Jack Stabilization struts/jacks for Asheville Fire Department

Staff Resource(s): Mike Cayse, Asheville Fire Chief; Jessica Hughes, Business Manager

Action Requested: Adoption of a resolution authorizing the City to procure the sole source product, Res Q Jack rescue equipment, from the current authorized distributor, Emergency Apparatus, for as long as they remain the exclusive authorized dealer of Res Q Jack, and any successor in interest to it.

Background:

- The Asheville Fire Department is equipping a new Heavy Rescue Apparatus.
- The new apparatus will contain all the equipment necessary to execute a rescue or sustain initial operational periods in Heavy Vehicle and Machinery Extrication.
- When called to an event as a local resource, this apparatus will be able to initiate initial operations that set up the event for prolonged success with interoperable equipment.
- When called as a NC EM or resource to the Task Force, the apparatus will have all interoperable equipment needed to engage with NC resources as well as be the primary asset for a complete resource or heavy vehicle complement.
- All NC Emergency Management resources are equipped with Paratech rescue struts and equipment, the Res Q Jack Super X is the only interoperable strut with Paratech components.
- Res Q Jack Super X is the only interoperable Heavy Vehicle strut with Paratech.
- Per NC General Statute 143-129(e)(6)- The use of sole-source procurement is permitted in this instance pursuant to N.C.G.S. as equipment compatibility is the overriding concern.
- The use of sole-source procurement is permitted in this instance pursuant to N.C.G.S. 143-129(e)(6)(i) when price competition for a product is not available (ii) a needed product is available from only one source or supply.

Vendor Outreach Efforts:

- Researched cooperative purchasing listings for Res Q Jack. None found.
- Contacted Res Q Jack company in Elmira, NY, who referred to Emergency Apparatus as their current exclusive authorized dealer in NC..
- Letter from Res Q Jack and Emergency Apparatus to confirm above claims.

Council Vision 2036 Focus Area(s):

- Fiscally Resilient City

Council Priority Recovery Area(s):

- People

Committee(s):

- N/A

Pro(s):

- Vendor is the current exclusive authorized dealer for NC for the Res Q Jack.
- Vendor possesses thorough knowledge of equipment and maintenance.
- Existing relationship between manufacturer and vendor.

- Increases purchasing efficiency with the known authorized dealer of this the sole source product.

Con(s):
- None known.

Fiscal Impact:
- Funding for this purchase will come from the approved budget within the Capital Improvement Program (CIP) as part of the annual vehicle replacement program.

Suggested Motion:
- Motion to adopt a resolution authorizing the City to procure, through a sole source purchase, Res Q Jack rescue equipment from the current authorized distributor, Emergency Apparatus, and any successor in interest to it.

Attachment(s)
- Resolution

RESOLUTION NO. 26-____

RESOLUTION AUTHORIZING THE CITY TO PROCURE THROUGH A NON-COMPETITIVE PROCUREMENT OF RES Q JACK RESCUE EQUIPMENT FROM THEIR EXCLUSIVE AUTHORIZED DEALER

WHEREAS, N.C.G.S. 143-129 details procedures for the letting of public contracts; and

WHEREAS, N.C.G.S. 143-129 (e) provides for exceptions to the requirement to request formal bids for procurement contracts; and

WHEREAS, item (6) of N.C.G.S. 143-129 (e) states that the governing body of a political subdivision of the State shall approve the purchase of apparatus, supplies, materials or equipment without formal bidding when: “(i) price competition for a product is not available (ii) a needed product is available from only one source or supply”; and

WHEREAS, Res Q Jack has been identified as the “sole source” for the needed rescue equipment; and Emergency Apparatus is the authorized distributor in North Carolina; and

WHEREAS, this purchase will allow the Asheville Fire Department, when called as a North Carolina Emergency Management or resource to the Task Force, to have an apparatus with all interoperable equipment to engage with North Carolina resources as well as be the primary asset for a complete trench, structural collapse, or heavy vehicle strut complement.

NOW, THEREFORE, BE IT RESOLVED BY THE CITY COUNCIL OF THE CITY OF ASHEVILLE THAT:

The City Council hereby authorizes the non-competitive, sole source procurement, as permitted under N.C.G.S. 143-129 (e)(6), of Res Q Jack rescue equipment via the current authorized distributor, Emergency Apparatus, and any successor in interest to it.

Read, approved and adopted this the 13th day of January, 2026.

_____ _____

City Clerk Mayor

Approved as to form:

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City Attorney