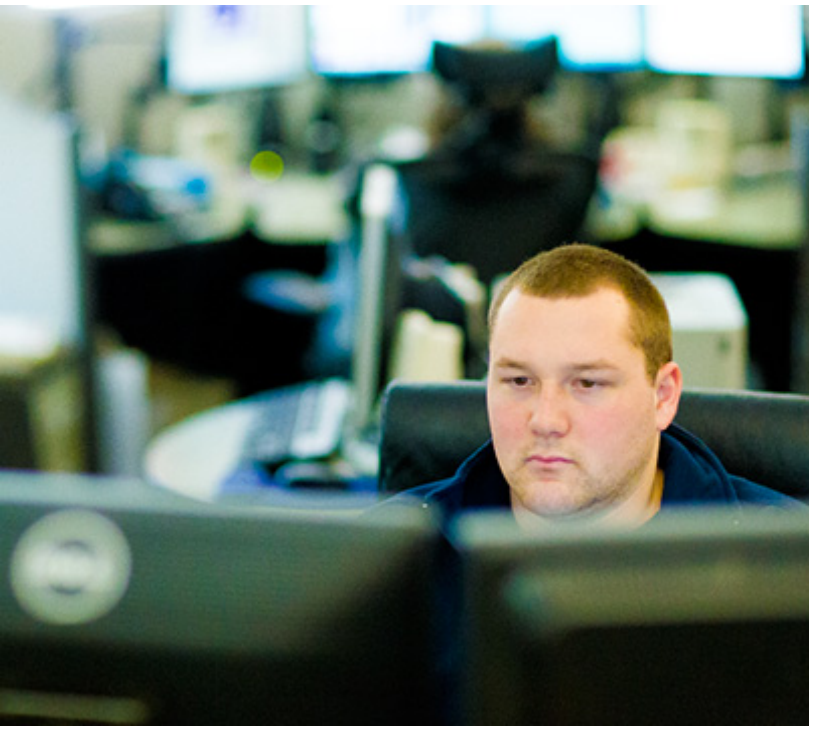
MOTOROLA SOLUTIONS







CALDWELL COUNTY

Caldwell EM 8500, 6500, NEXT

01/17/2025

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MOTOROLA SOLUTIONS

QUOTE-2970697

01/17/2025

CALDWELL COUNTY
905 W AVE NW
LENOIR, NC 28645

RE: Motorola Quote for Caldwell EM 8500, 6500, NEXT

Dear Trevor Key,

Motorola Solutions is pleased to present CALDWELL COUNTY with this quote for quality communications equipment and services. The development of this quote provided us the opportunity to evaluate your requirements and propose a solution to best fulfill your communications needs.

This information is provided to assist you in your evaluation process. Our goal is to provide CALDWELL COUNTY with the best products and services available in the communications industry. Please direct any questions to Stori McIntyre at storimcintyre@callmc.com.

We thank you for the opportunity to provide you with premier communications and look forward to your review and feedback regarding this quote.

Sincerely,

Stori McIntyre

Motorola Solutions Manufacturer's Representative

Billing Address:
CALDWELL COUNTY
905 W AVE NW
LENOIR, NC 28645
US

Quote Date:01/17/2025
Expiration Date:05/12/2025
Quote Created By:
Stori McIntyre
storimcintyre@callmc.com

End Customer:
CALDWELL COUNTY
Trevor Key
tkey@caldwellcountync.org
8287571328

Contract: 19144 - 725G NORTH CAROLINA, STATE OF (NON-ARIBA BASED POS)

Summary:

Any sales transaction resulting from Motorola's quote is based on and subject to the applicable Motorola Standard Terms and Conditions, notwithstanding terms and conditions on purchase orders or other Customer ordering documents. Motorola Standard Terms and Conditions are found at www.motorolasolutions.com/product-terms.

Line #	Item Number	Description	Qty	Term	List Price	Sale Price	Ext. Sale Price
1	PMPN4639B	CHGR VEHICLE IMPRES 2 EXT NA/AU/NZ KIT	2		$599.00	$449.25	$898.50
2	NNTN9217A	BATTERY PACK,BATTERY PACK,IMPRES GEN2, LIION,IP68, 4400T, UL2054 DIV 2	4		$284.35	$213.26	$853.04
	APX™ NEXT	APX NEXT XE MULTI					
3	H55TGT9PW8AN	APX NEXT; ALL-BAND MODEL 4.5 PORTABLE*	2		$8,241.00	$6,180.75	$12,361.50
3a	Q387CB	ADD: MULTICAST VOTING SCAN	2		Included	Included	Included
3b	QA02006AE	ADD: APX NEXT XE M4.5 RUGGED RADIO	2		$770.00	$577.50	$1,155.00
3c	QA09017AA	ADD: LTE WITH ACTIVE SERVICE AT&T US*	2		$0.00	$0.00	$0.00
3d	QA09030AB	ADD: MOTOROLA APX HOSTED RADIOCENTRAL*	2		$0.00	$0.00	$0.00
3e	Q806CH	ADD: ASTRO DIGITAL CAI OPERATION	2		Included	Included	Included

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Motorola Solutions, Inc.: 500 West Monroe, United States - 60661 ~ #: 36-1115800

Line #	Item Number	Description	Qty	Term	List Price	Sale Price	Ext. Sale Price
3f	Q498BN	ENH: ASTRO 25 OTAR W/ MULTIKEY	2		Included	Included	Included
3g	QA09000AG	ADD: DIGITAL TONE SIGNALING	2		Included	Included	Included
3h	Q15AU	ADD: AES/DES-XL/DES-OFB ENCRYPTION AND ADP	2		Included	Included	Included
3i	QA03399AK	ADD: ENHANCED DATA	2		Included	Included	Included
3j	Q445BC	ADD: APX PERSONNEL ACCOUNTABILITY	2		Included	Included	Included
3k	QA01767BL	ADD: P25 LINK LAYER AUTHENTICATION	2		Included	Included	Included
3l	H499KC	ENH: SUBMERSIBLE (DELTA T)	2		Included	Included	Included
3m	QA00580BA	ADD: TDMA OPERATION	2		Included	Included	Included
3n	BD00020AA	ADD: TACTICAL BUNDLE	2		$248.00	$186.00	$372.00
3o	BD00001AA	ADD: CORE BUNDLE	2		$3,106.00	$2,329.50	$4,659.00
3p	QA09001AM	ADD: WIFI CAPABILITY	2		Included	Included	Included
3q	H797DW	ENH: DVP-XL ENCRYPTION AND ADP	2		Included	Included	Included
3r	QA01427AK	ALT: APX NEXT XE HOUSING GREEN	2		$28.00	$21.00	$42.00
3s	QA09028AA	ADD: VIQI VC RADIO OPERATION	2		Included	Included	Included
3t	H38DA	ADD: SMARTZONE OPERATION	2		Included	Included	Included
3u	BD00010AB	ADD: SECURITY BUNDLE	2		$1,147.00	$860.25	$1,720.50
3v	QA09113AA	ADD: BASELINE RELEASE SW	2		$0.00	$0.00	$0.00
3w	QA07680AA	ADD: MULTI SYSTEM OTAR	2		Included	Included	Included
3x	Q361CD	ADD: P25 9600 BAUD TRUNKING	2		Included	Included	Included
4	PSV03S02465A	APX DMS PROVISIONING PD3*	1		$0.00	$0.00	$0.00
5	SSV01S01407A	SMARTPROGRAMMING	2	4 YEAR	$300.00	$300.00	$600.00
6	LSV01S03446A	APX NEXT DMS ESSENTIAL	2	5 YEARS	$384.60	$384.60	$769.20
7	SSV01S01406A	SMARTCONNECT	2	4 YEAR	$300.00	$300.00	$600.00
8	SSV01S01476A	SMARTLOCATE	2	4 YEAR	$300.00	$300.00	$600.00

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Motorola Solutions, Inc.: 500 West Monroe, United States - 60661 ~ #: 36-1115800

Line #	Item Number	Description	Qty	Term	List Price	Sale Price	Ext. Sale Price
9	LSV01S03082A	RADIOCENTRAL PROGRAMMING	2	4 YEARS	$128.16	$128.16	$256.32
10	SSV01S01907A	SMARTMAPPING	2	4 YEAR	$300.00	$300.00	$600.00
11	PSV01S02944A	PROVISIONING SUPPORT*	1		$0.00	$0.00	$0.00
12	PMMN4154A	XVE500 DIV 1 REMOTE SPEAKER MIC, HIGH IMPACT GREEN WITH KNOB, UL	2		$748.00	$561.00	$1,122.00
13	PMPN4604A	CHARGER,CHGR DESKTOP SINGLE UNIT IMPRES 2 EXT US	2		$207.14	$155.36	$310.72
14	Incentive	Expiration Date: 04/30/2025	1		-$750.00	-$750.00	-$750.00

Grand Total $26,169.78(USD)

Notes:

- The Pricing Summary is a breakdown of costs and does not reflect the frequency at which you will be invoiced.
- Additional information is required for one or more items on the quote for an order.

  Motorola's quote (Quote Number: _____ Dated: _____) is based on and subject to the terms and conditions of the valid and executed written contract between Customer and Motorola (the "Underlying Agreement") that authorizes Customer to purchase equipment and/or services or license software (collectively "Products"). If no Underlying Agreement exists between Motorola and Customer, then the following Motorola's Standard Terms of use and Purchase Terms and Conditions govern the purchase of the Products which is found at http://www.motorolasolutions.com/product-terms.

  The Parties hereby enter into this Agreement as of the Effective Date.

  Motorola Solutions, Inc.

  By: _____

  Name: _____

  Title: _____

  Date: _____

  Customer

  By: _____

  Name: _____

  Title: _____

  Date: _____

- Unless otherwise noted, this quote excludes sales tax or other applicable taxes (such as Goods and Services Tax, sales tax, Value Added Tax and other taxes of a similar nature). Any tax the customer is subject to will be added to invoices.

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APX NEXT RADIO SOLUTIONS

Overview

APX NEXT is Motorola Solutions' next-generation P25 platform purpose-built for first responders to access and act on information while maintaining focus in critical situations. Across all aspects of the radio experience—deployment, operation, maintenance, and evolution—APX NEXT brings critical advancements to usability and performance. Equipped with broadband, LTE, Wi-Fi, Bluetooth 5.0, and GPS capabilities, APX NEXT extends future-ready performance, applications, and full interoperability to the field and control room to transform accurate data into smarter action.

Key benefits of the APX NEXT include the following:

- **SmartTouch Experience** – Easier operation centered around a redefined 3.6" impact resistant touch display and shallow menu hierarchy. This cleaner and more intuitive visual layout increases the usability of the APX NEXT radio and helps users find the information they need without pause or distraction.
- **Ruggedized, Ergonomic Design** – Increased personnel safety and efficiency with an improved T-Grip ergonomic design, full-color top display, and tactile knobs for efficient use in emergency situations. Patented touch technology enables for reliable gloved use, while also making the screen immune to false actuations from water, snow, ice, or debris. The APX Next device meets the same MIL standards for ruggedization achieved by Motorola Solutions' APX platform radios.
- **Easy Fleet Management** – Easier and quicker radio provisioning, remote software updates, and streamlined management reduce downtime and support control center staff. Motorola Solutions' Device Management Services (DMS) maximize the effectiveness of APX NEXT, reducing maintenance risk, workload, and total cost of ownership. DMS brings RadioCentral (RC) programming to APX NEXT, as well, supporting faster provisioning and deployment to get devices in the hands of responders and out into the field.
- **Secure Communications** – Hardened End-to-End security allows only authorized units in the system to listen to transmissions. Real-time security provides seamless protection from the device and data in transit to the cloud and the LMR system

Evolving with Applications Services

APX NEXT Application Services enhance device capabilities and improve user experience. These applications are subscription-based offerings for easier optimization and scaling to meet evolving needs.

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MOTOROLA SOLUTIONS

Purchase Order Checklist NA OM

Marked as PO/ Contract/ Notice to Proceed on Company Letterhead **(PO will not be processed without this)**
PO Number/ Contract Number
PO Date
Vendor = Motorola Solutions, Inc.
Payment (Billing) Terms/ State Contract Number
Bill-To Name on PO must be equal to the *Legal* Bill-To Name
Bill-To Address
Ship-To Address (If we are shipping to a MR location, it must be documented on PO)
Ultimate Address (If the Ship-To address is the MR location then the Ultimate Destination address must be documented on PO)
PO Amount must be equal to or greater than Order Total
Non-Editable Format (Word/ Excel templates cannot be accepted)
Tax Exemption Status
Signatures (As required)

NOTE: When an email order is submitted a confirmation is sent from Motorola AutoNotify referencing a **case number**.
Once checklist is complete, order still must go through **Order Validation/Credit Approval**