Outlook

Re: Town of Black Mountain Fireworks (Current Vendor)

From Brian Nelson <b.nelson@pyroshows.com>
Date Mon 1/26/2026 12:57 PM
To Richard Hicks <richard.hicks@tobm.org>

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We've had several double up their shows. Some has went half of the cost as an add on and some are opting for like a scene of all red white and blue. Almost like a false finale then pause and then go on to the regular finale. About a 3000.00 to 6000.00 add on.

Brian
Sent from my iPhone
Brian Nelson

On Jan 26, 2026, at 12:50, Richard Hicks <richard.hicks@tobm.org> wrote:

Warning: Unusual sender <richard.hicks@tobm.org>
You don't usually receive emails from this address. Make sure you trust this sender before taking any actions.

What are your customers typically adding for the 250th celebration and projected costs?

Richard N Hicks
Interim Town Manager
richard.hicks@tobm.org
828-419-9311

From: Brian Nelson <b.nelson@pyroshows.com>
Sent: Monday, January 26, 2026 11:49 AM
To: Richard Hicks <richard.hicks@tobm.org>
Subject: RE: Town of Black Mountain Fireworks

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Well good morning, Mr. Hicks,

Quote

Post Office Box 1776
115 North 1st Street
LaFollette, TN37766
PH 800-662-1331
www.pyroshows.com

DATE January 23, 2026
TO Town of Black Mountain, NC
205 North Carolina 9
Black Mountain, NC 28711

Date of Show:	Ship to:
Saturday, July 4, 2026	205 North Carolina 9 Black Mountain, NC 28711

QUANTITY	DESCRIPTION	UNIT PRICE	LINE TOTAL
1.00	Custom Aerial Fireworks Display	$ 19,500.00	$ 19,500.00
		$ -	
1.00	Box Charge (Tariff) 5%	$ 975.00	$ 975.00
		$ -	
		$ -	
		$ -	
		$ -	
		$ -	
	Local Government is Tax Exempt	$ -	
		$ -	
		$ -	
		$ -	
		$ -	
		$ -	
		$ -	
		$ -	
		$ -	
		$ -	
		$ -	
		$ -	
		$ -	
		SUBTOTAL	$ 20,475.00
		SALES TAX	
		TOTAL	$ 20,475.00

THANK YOU FOR YOUR BUSINESS!

Town of Black Mountain, NC
Black Mountain Independence Day 2026
Saturday, July 4, 2026

Show Time: 9:00 PM | Show Length: 20 Minutes

$19,500.00

MAIN BODY

SHELL SIZE	DEVICE	QUANTITY	TOTAL
3"	Aerial Shells	150	150
4"	Aerial Shells	75	75
5"	Aerial Shells	60	60
6"	Aerial Shells	60	60
		MAIN BODY DEVICE TOTAL	**345**

FINALE

SHELL SIZE	DEVICE	QUANTITY	TOTAL
3"	Aerial Shells	240	240
		TOTAL FINALE DEVICES	**240**

TOTAL DEVICE COUNT - MAIN BODY AND FINALE	**585**

Fireworks 1.3 G Display
Largest Shell: 6
Safety Radius: 420'
Show Time: 9:00 PM

Pyro Wright
FIREWORKS

I'd like to begin by thanking you for the chance to submit this proposal for your review. My name is Jim Wright. My wife Laura and I own Pyrowright Fireworks.

We are a local company, living in Black Mountain and having our storage facility in Old Fort. Shooting for the Tourists, Old Fort, and the county of Buncombe. We would love to add you to our local family.

I personally have shot hundreds of professional displays for the past 25 years. Laura has been shooting for the last 9 years. Even shooting through the pandemic. We have never missed a show.

As far as safety, we are known around the county for our safety, not only teaching fire personnel and other pyrotechnicians, but on-site safety is our biggest concern from set up until we are leaving the site.

After pricing the current shell count the total show price was $16,500. The Fourth of July is our busiest day of the year. We typically do not produce July 4th fireworks displays under $20,000. We have included two options for your consideration below.

Black Mountain is our hometown, and we truly value being part of the community as well as being chamber members. For that reason, we are pleased to offer a **Fourth of July fireworks display at $20,000**. With this option we would sponsor the Black Mountain Christmas Parade as well.

As a hometown courtesy, we are also willing to offer a **Fourth of July fireworks display at $18,500.** This option provides only the show listed below for $18,500.

Thank you for your consideration. If there are any questions or concerns, please reach out so we can make sure you get exactly what you want.

Pyro Wright
FIREWORKS

Proposal for: Town of Black Mountain
For the date of: July 4th 2026

Option 1:

Body:

3 inch	220
4 inch	100
5 inch	85
6 inch	60

Finale:

3 inch	200
4 inch	25

Total shells: 690

Total Cost $20,000

Option 2:

Body:

3 inch	150
4 inch	90
5 inch	85
6 inch	60

Finale:

3 inch	240

Total shells: 625

Total Cost $18,500

*There may be a few more shots of each size but never less.

**Due to possible tariff increases, the prices listed above are only guaranteed until February 26th,2026.

Thank you,

Laura and Jim Wright
Pyrowright L.L.C.
Pyrowright.com 828.460.7694

Outlook

Re: Current proposal

From James Wright <jim@pyrowright.com>
Date Tue 1/27/2026 9:02 AM
To Richard Hicks <richard.hicks@tobm.org>

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It is this year. If you wanted to bump it up, I'd say add more red white blue in the opening and finale, we usually do a segment right before the finale but, to open with a minute of it would be a great addition. Also, the finale that you have now is all 3 inch.
I wouldn't do more than the three spots. When you stick with just 3 colors, it gets boring.
We gave you the same finale in the cheaper option so you could get the best comparison. But we do every size in the finale.
Nothing like ending with a bang.
To add a heavy minute in the beginning and blast the finale with an additional 20 seconds of rwb. About $3k more.

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From: Richard Hicks <richard.hicks@tobm.org>
Sent: Tuesday, January 27, 2026 8:49:22 AM
To: James Wright <jim@pyrowright.com>
Subject: Re: Current proposal

If the Council wanted to add an additional level for the 250th, what would you recommend and the cost? Seems to be a big thing for some Towns.

Richard N Hicks
Interim Town Manager
richard.hicks@tobm.org
828-419-9311
