Non-Binding Budgetary Estimate

Axon Enterprise, Inc.
17800 N 85th St.
Scottsdale, Arizona 85255
United States
VAT: 86-0741227
Domestic: (800) 978-2737
International: +1.800.978.2737

Q-618323-45811WR

Issued: 06/03/2025

Quote Expiration: 06/01/2025

Estimated Contract Start Date: 08/01/2025

Account Number: 166868

Payment Terms: N30

Mode of Delivery: UPS-GND

Credit/Debit Amount: $0.00

SHIP TO	BILL TO	SALES REPRESENTATIVE	PRIMARY CONTACT
Lincolnton Police Dept. - NC 701 E Main St Lincolnton, NC 28092-3444 USA	Lincolnton Police Dept. - NC PO Box 617 Lincolnton NC 28093-0617 USA Email: bgreene@lincolntonpolice.com	Wilson Riendeau Phone: 7049953704 Email: wriendeau@axon.com Fax:	Brian Greene Phone: 704-736-8900 Email: bgreene@lincolntonpolice.com Fax:

Quote Summary

Program Length	60 Months
TOTAL COST	$187,693.71
ESTIMATED TOTAL W/ TAX	$190,210.25

Discount Summary

Average Savings Per Year	$24,445.10
TOTAL SAVINGS	$122,225.51

Payment Summary

Date	Subtotal	Tax	Total
Jun 2025	$12,486.06	$167.44	$12,653.50
Jul 2025	$35,041.53	$469.82	$35,511.35
Jul 2026	$35,041.53	$469.82	$35,511.35
Jul 2027	$35,041.53	$469.82	$35,511.35
Jul 2028	$35,041.53	$469.82	$35,511.35
Jul 2029	$35,041.53	$469.82	$35,511.35
Total	**$187,693.71**	**$2,516.54**	**$190,210.25**

Quote Unbundled Price:	**$267,363.38**
Quote List Price:	**$267,363.38**
Quote Subtotal:	**$187,693.71**

Pricing

All deliverables are detailed in Delivery Schedules section lower in proposal

Item	Description	Qty	Term	Unbundled	List Price	Net Price	Subtotal	Tax	Total
A la Carte Hardware									
H00001	AB4 Camera Bundle	37			$914.54	$540.64	$20,003.68	$1,400.26	$21,403.94
H00002	AB4 Multi Bay Dock Bundle	8			$1,662.31	$814.43	$6,515.44	$456.08	$6,971.52
H00001	AB4 Camera Bundle	8			$914.54	$1,178.93	$9,431.44	$660.20	$10,091.64
A la Carte Software									
73449	AXON BODY - LICENSE - DEVICE CONNECTIVITY	45	60		$5.42	$3.85	$10,390.05	$0.00	$10,390.05
73682	AXON EVIDENCE - AUTO TAGGING LICENSE	45	60		$10.85	$7.70	$20,799.45	$0.00	$20,799.45
73618	AXON COMMUNITY REQUEST	45	60		$10.85	$7.70	$20,799.45	$0.00	$20,799.45
73686	AXON EVIDENCE - STORAGE - UNLIMITED (AXON DEVICE)	45	60		$27.12	$19.26	$51,988.95	$0.00	$51,988.95
ProLicense	Pro License Bundle	12	60		$43.40	$34.61	$24,921.00	$0.00	$24,921.00
BasicLicense	Basic License Bundle	33	60		$16.27	$11.54	$22,844.25	$0.00	$22,844.25
A la Carte Services									
79999	AXON EVIDENCE - IMPLEMENTATION FOR AUTO TAGGING/PERFORMANCE	1			$3,000.00	$0.00	$0.00	$0.00	$0.00
Total							**$187,693.71**	**$2,516.54**	**$190,210.25**

Delivery Schedule

Hardware

Bundle	Item	Description	QTY	Shipping Location	Estimated Delivery Date
AB4 Camera Bundle	100147	AXON BODY 4 - CAMERA - NA US FIRST RESPONDER BLK RAPIDLOCK	8	1	07/01/2025
AB4 Camera Bundle	100147	AXON BODY 4 - CAMERA - NA US FIRST RESPONDER BLK RAPIDLOCK	1	1	07/01/2025
AB4 Camera Bundle	100147	AXON BODY 4 - CAMERA - NA US FIRST RESPONDER BLK RAPIDLOCK	37	1	07/01/2025
AB4 Camera Bundle	100466	AXON BODY 4 - CABLE - USB-C TO USB-C	41	1	07/01/2025
AB4 Camera Bundle	100466	AXON BODY 4 - CABLE - USB-C TO USB-C	9	1	07/01/2025
AB4 Camera Bundle	100775	AXON BODY 4 - MAGNETIC DISCONNECT CABLE	41	1	07/01/2025
AB4 Camera Bundle	11507	AXON BODY - MOUNT - RAPIDLOCK SINGLE MOLLE	9	1	07/01/2025
AB4 Camera Bundle	11507	AXON BODY - MOUNT - RAPIDLOCK SINGLE MOLLE	41	1	07/01/2025
AB4 Multi Bay Dock Bundle	100206	AXON BODY 4 - 8 BAY DOCK	8	1	07/01/2025
AB4 Multi Bay Dock Bundle	70033	AXON - DOCK WALL MOUNT - BRACKET ASSY	8	1	07/01/2025
AB4 Multi Bay Dock Bundle	71019	AXON BODY - DOCK POWERCORD - NORTH AMERICA	8	1	07/01/2025

Software

Bundle	Item	Description	QTY	Estimated Start Date	Estimated End Date
Basic License Bundle	73683	AXON EVIDENCE - STORAGE - 10GB A LA CARTE	33	08/01/2025	07/31/2030
Basic License Bundle	73840	AXON EVIDENCE - ECOM LICENSE - BASIC	33	08/01/2025	07/31/2030
Pro License Bundle	73683	AXON EVIDENCE - STORAGE - 10GB A LA CARTE	36	08/01/2025	07/31/2030
Pro License Bundle	73746	AXON EVIDENCE - ECOM LICENSE - PRO	12	08/01/2025	07/31/2030
A la Carte	73449	AXON BODY - LICENSE - DEVICE CONNECTIVITY	45	08/01/2025	07/31/2030
A la Carte	73618	AXON COMMUNITY REQUEST	45	08/01/2025	07/31/2030
A la Carte	73682	AXON EVIDENCE - AUTO TAGGING LICENSE	45	08/01/2025	07/31/2030
A la Carte	73686	AXON EVIDENCE - STORAGE - UNLIMITED (AXON DEVICE)	45	08/01/2025	07/31/2030

Services

Bundle	Item	Description	QTY
A la Carte	79999	AXON EVIDENCE - IMPLEMENTATION FOR AUTO TAGGING/PERFORMANCE	1

Warranties

Bundle	Item	Description	QTY	Estimated Start Date	Estimated End Date
AB4 Camera Bundle	100942	AXON BODY 4 - EXT WARRANTY - CAMERA	37	07/01/2026	07/31/2030
AB4 Camera Bundle	100942	AXON BODY 4 - EXT WARRANTY - CAMERA	8	07/01/2026	07/31/2030
AB4 Multi Bay Dock Bundle	100943	AXON BODY 4 - EXT WARRANTY - EIGHT BAY DOCK	8	07/01/2026	07/31/2030

Shipping Locations

Location Number	Street	City	State	Zip	Country
1	701 E Main St	Lincolnton	NC	28092-3444	USA

Payment Details

Jun 2025

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
FY 25 Payment	73449	AXON BODY - LICENSE - DEVICE CONNECTIVITY	45	$691.18	$0.00	$691.18
FY 25 Payment	73618	AXON COMMUNITY REQUEST	45	$1,383.65	$0.00	$1,383.65
FY 25 Payment	73682	AXON EVIDENCE - AUTO TAGGING LICENSE	45	$1,383.65	$0.00	$1,383.65
FY 25 Payment	73686	AXON EVIDENCE - STORAGE - UNLIMITED (AXON DEVICE)	45	$3,458.51	$0.00	$3,458.51
FY 25 Payment	79999	AXON EVIDENCE - IMPLEMENTATION FOR AUTO TAGGING/PERFORMANCE	1	$0.00	$0.00	$0.00
FY 25 Payment	BasicLicense	Basic License Bundle	33	$1,519.68	$0.00	$1,519.68
FY 25 Payment	H00001	AB4 Camera Bundle	37	$1,330.72	$93.16	$1,423.88
FY 25 Payment	H00001	AB4 Camera Bundle	8	$627.41	$43.95	$671.36
FY 25 Payment	H00002	AB4 Multi Bay Dock Bundle	8	$433.43	$30.33	$463.76
FY 25 Payment	ProLicense	Pro License Bundle	12	$1,657.83	$0.00	$1,657.83
Total				**$12,486.06**	**$167.44**	**$12,653.50**

Jul 2025

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 1	73449	AXON BODY - LICENSE - DEVICE CONNECTIVITY	45	$1,939.77	$0.00	$1,939.77
Year 1	73618	AXON COMMUNITY REQUEST	45	$3,883.16	$0.00	$3,883.16
Year 1	73682	AXON EVIDENCE - AUTO TAGGING LICENSE	45	$3,883.16	$0.00	$3,883.16
Year 1	73686	AXON EVIDENCE - STORAGE - UNLIMITED (AXON DEVICE)	45	$9,706.10	$0.00	$9,706.10
Year 1	79999	AXON EVIDENCE - IMPLEMENTATION FOR AUTO TAGGING/PERFORMANCE	1	$0.00	$0.00	$0.00
Year 1	BasicLicense	Basic License Bundle	33	$4,264.91	$0.00	$4,264.91
Year 1	H00001	AB4 Camera Bundle	8	$1,760.81	$123.25	$1,884.06
Year 1	H00001	AB4 Camera Bundle	37	$3,734.59	$261.42	$3,996.01
Year 1	H00002	AB4 Multi Bay Dock Bundle	8	$1,216.40	$85.15	$1,301.55
Year 1	ProLicense	Pro License Bundle	12	$4,652.63	$0.00	$4,652.63
Total				**$35,041.53**	**$469.82**	**$35,511.35**

Jul 2026

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 2	73449	AXON BODY - LICENSE - DEVICE CONNECTIVITY	45	$1,939.77	$0.00	$1,939.77
Year 2	73618	AXON COMMUNITY REQUEST	45	$3,883.16	$0.00	$3,883.16
Year 2	73682	AXON EVIDENCE - AUTO TAGGING LICENSE	45	$3,883.16	$0.00	$3,883.16
Year 2	73686	AXON EVIDENCE - STORAGE - UNLIMITED (AXON DEVICE)	45	$9,706.10	$0.00	$9,706.10
Year 2	79999	AXON EVIDENCE - IMPLEMENTATION FOR AUTO TAGGING/PERFORMANCE	1	$0.00	$0.00	$0.00
Year 2	BasicLicense	Basic License Bundle	33	$4,264.91	$0.00	$4,264.91
Year 2	H00001	AB4 Camera Bundle	8	$1,760.81	$123.25	$1,884.06
Year 2	H00001	AB4 Camera Bundle	37	$3,734.59	$261.42	$3,996.01
Year 2	H00002	AB4 Multi Bay Dock Bundle	8	$1,216.40	$85.15	$1,301.55
Year 2	ProLicense	Pro License Bundle	12	$4,652.63	$0.00	$4,652.63
Total				**$35,041.53**	**$469.82**	**$35,511.35**

Jul 2027

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 3	73449	AXON BODY - LICENSE - DEVICE CONNECTIVITY	45	$1,939.77	$0.00	$1,939.77
Year 3	73618	AXON COMMUNITY REQUEST	45	$3,883.16	$0.00	$3,883.16
Year 3	73682	AXON EVIDENCE - AUTO TAGGING LICENSE	45	$3,883.16	$0.00	$3,883.16
Year 3	73686	AXON EVIDENCE - STORAGE - UNLIMITED (AXON DEVICE)	45	$9,706.10	$0.00	$9,706.10
Year 3	79999	AXON EVIDENCE - IMPLEMENTATION FOR AUTO TAGGING/PERFORMANCE	1	$0.00	$0.00	$0.00
Year 3	BasicLicense	Basic License Bundle	33	$4,264.91	$0.00	$4,264.91
Year 3	H00001	AB4 Camera Bundle	37	$3,734.59	$261.42	$3,996.01
Year 3	H00001	AB4 Camera Bundle	8	$1,760.81	$123.25	$1,884.06
Year 3	H00002	AB4 Multi Bay Dock Bundle	8	$1,216.40	$85.15	$1,301.55
Year 3	ProLicense	Pro License Bundle	12	$4,652.63	$0.00	$4,652.63
Total				**$35,041.53**	**$469.82**	**$35,511.35**

Jul 2028

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 4	73449	AXON BODY - LICENSE - DEVICE CONNECTIVITY	45	$1,939.77	$0.00	$1,939.77
Year 4	73618	AXON COMMUNITY REQUEST	45	$3,883.16	$0.00	$3,883.16
Year 4	73682	AXON EVIDENCE - AUTO TAGGING LICENSE	45	$3,883.16	$0.00	$3,883.16
Year 4	73686	AXON EVIDENCE - STORAGE - UNLIMITED (AXON DEVICE)	45	$9,706.10	$0.00	$9,706.10
Year 4	79999	AXON EVIDENCE - IMPLEMENTATION FOR AUTO TAGGING/PERFORMANCE	1	$0.00	$0.00	$0.00
Year 4	BasicLicense	Basic License Bundle	33	$4,264.91	$0.00	$4,264.91
Year 4	H00001	AB4 Camera Bundle	8	$1,760.81	$123.25	$1,884.06
Year 4	H00001	AB4 Camera Bundle	37	$3,734.59	$261.42	$3,996.01
Year 4	H00002	AB4 Multi Bay Dock Bundle	8	$1,216.40	$85.15	$1,301.55
Year 4	ProLicense	Pro License Bundle	12	$4,652.63	$0.00	$4,652.63
Total				**$35,041.53**	**$469.82**	**$35,511.35**

Jul 2029

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 5	73449	AXON BODY - LICENSE - DEVICE CONNECTIVITY	45	$1,939.77	$0.00	$1,939.77
Year 5	73618	AXON COMMUNITY REQUEST	45	$3,883.16	$0.00	$3,883.16
Year 5	73682	AXON EVIDENCE - AUTO TAGGING LICENSE	45	$3,883.16	$0.00	$3,883.16
Year 5	73686	AXON EVIDENCE - STORAGE - UNLIMITED (AXON DEVICE)	45	$9,706.10	$0.00	$9,706.10
Year 5	79999	AXON EVIDENCE - IMPLEMENTATION FOR AUTO TAGGING/PERFORMANCE	1	$0.00	$0.00	$0.00
Year 5	BasicLicense	Basic License Bundle	33	$4,264.91	$0.00	$4,264.91
Year 5	H00001	AB4 Camera Bundle	37	$3,734.59	$261.42	$3,996.01
Year 5	H00001	AB4 Camera Bundle	8	$1,760.81	$123.25	$1,884.06
Year 5	H00002	AB4 Multi Bay Dock Bundle	8	$1,216.40	$85.15	$1,301.55
Year 5	ProLicense	Pro License Bundle	12	$4,652.63	$0.00	$4,652.63
Total				**$35,041.53**	**$469.82**	**$35,511.35**

Non-Binding Budgetary Estimate

This Rough Order of Magnitude estimate is being provided for budgetary and planning purposes only. It is non-binding and is not considered a contractable offer for sale of Axon goods or services.

Tax is estimated based on rates applicable at date of quote and subject to change at time of invoicing. If a tax exemption certificate should be applied, please submit prior to invoicing.

Contract Sourcewell #101223-AXN is incorporated by reference into the terms and conditions of this Agreement. In the event of conflict the terms of Axon's Master Services and Purchasing Agreement shall govern.

