Non-Binding Budgetary Estimate

Axon Enterprise, Inc.
17800 N 85th St.
Scottsdale, Arizona 85255
United States
VAT: 86-0741227
Domestic: (800) 978-2737
International: +1.800.978.2737

Q-659648-45811WR

Issued: 06/03/2025

Quote Expiration:

Estimated Contract Start Date: 09/01/2025

Account Number: 166868

Payment Terms:

Mode of Delivery: UPS-GND

Credit/Debit Amount: $0.00

SHIP TO	BILL TO	SALES REPRESENTATIVE	PRIMARY CONTACT
Lincolnton Police Dept. - NC 701 E Main St Lincolnton, NC 28092-3444 USA	Lincolnton Police Dept. - NC PO Box 617 Lincolnton NC 28093-0617 USA Email: bgreene@lincolntonpolice.com	Wilson Riendeau Phone: 7049953704 Email: wriendeau@axon.com Fax:	Brian Greene Phone: 704-736-8900 Email: bgreene@lincolntonpolice.com Fax:

Quote Summary

Program Length	60 Months
TOTAL COST	$177,278.40
ESTIMATED TOTAL W/ TAX	$184,572.32

Discount Summary

Average Savings Per Year	$15,317.95
TOTAL SAVINGS	$76,589.76

Payment Summary

Date	Subtotal	Tax	Total
Jun 2025	$12,486.06	$513.67	$12,999.73
Aug 2025	$32,958.46	$1,356.05	$34,314.51
Aug 2026	$32,958.47	$1,356.05	$34,314.52
Aug 2027	$32,958.47	$1,356.05	$34,314.52
Aug 2028	$32,958.47	$1,356.05	$34,314.52
Aug 2029	$32,958.47	$1,356.05	$34,314.52
Total	**$177,278.40**	**$7,293.92**	**$184,572.32**

Quote Unbundled Price:	**$253,886.40**
Quote List Price:	**$240,220.80**
Quote Subtotal:	**$177,278.40**

Pricing

All deliverables are detailed in Delivery Schedules section lower in proposal

Item	Description	Qty	Term	Unbundled	List Price	Net Price	Subtotal	Tax	Total
Program									
Fleet3B	Fleet 3 Basic	24	60	$176.31	$166.82	$123.11	$177,278.40	$7,293.92	$184,572.32
Total							**$177,278.40**	**$7,293.92**	**$184,572.32**

Delivery Schedule

Hardware

Bundle	Item	Description	QTY	Shipping Location	Estimated Delivery Date
Fleet 3 Basic	101675	AXON FLEET - ERICSSON CRADLEPOINT R980-5GD-A+5YR NETCLOUD	24	1	09/01/2025
Fleet 3 Basic	101924	AXON FLEET - TAOGLAS ANT - 7-IN-1 4CELL 2WIFI 1GNSS INT	24	1	09/01/2025
Fleet 3 Basic	72036	AXON FLEET 3 - STANDARD 2 CAMERA KIT	24	1	09/01/2025

Software

Bundle	Item	Description	QTY	Estimated Start Date	Estimated End Date
Fleet 3 Basic	80400	AXON EVIDENCE - FLEET VEHICLE LICENSE	24	09/01/2025	08/31/2030
Fleet 3 Basic	80410	AXON EVIDENCE - STORAGE - FLEET 1 CAMERA UNLIMITED	48	09/01/2025	08/31/2030

Services

Bundle	Item	Description	QTY
Fleet 3 Basic	73391	AXON FLEET 3 - DEPLOYMENT PER VEHICLE - NOT OVERSIZED	24

Warranties

Bundle	Item	Description	QTY	Estimated Start Date	Estimated End Date
Fleet 3 Basic	80495	AXON FLEET 3 - EXT WARRANTY - 2 CAMERA KIT	24	09/01/2026	08/31/2030

Shipping Locations

Location Number	Street	City	State	Zip	Country
1	701 E Main St	Lincolnton	NC	28092-3444	USA

Payment Details

Jun 2025

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
FY 25 Payment	Fleet3B	Fleet 3 Basic	24	$12,486.06	$513.67	$12,999.73
Total				**$12,486.06**	**$513.67**	**$12,999.73**

Aug 2025

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 1	Fleet3B	Fleet 3 Basic	24	$32,958.46	$1,356.05	$34,314.51
Total				**$32,958.46**	**$1,356.05**	**$34,314.51**

Aug 2026

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 2	Fleet3B	Fleet 3 Basic	24	$32,958.47	$1,356.05	$34,314.52
Total				**$32,958.47**	**$1,356.05**	**$34,314.52**

Aug 2027

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 3	Fleet3B	Fleet 3 Basic	24	$32,958.47	$1,356.05	$34,314.52
Total				**$32,958.47**	**$1,356.05**	**$34,314.52**

Aug 2028

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 4	Fleet3B	Fleet 3 Basic	24	$32,958.47	$1,356.05	$34,314.52
Total				**$32,958.47**	**$1,356.05**	**$34,314.52**

Aug 2029

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 5	Fleet3B	Fleet 3 Basic	24	$32,958.47	$1,356.05	$34,314.52
Total				**$32,958.47**	**$1,356.05**	**$34,314.52**

Non-Binding Budgetary Estimate

This Rough Order of Magnitude estimate is being provided for budgetary and planning purposes only. It is non-binding and is not considered a contractable offer for sale of Axon goods or services.

Tax is estimated based on rates applicable at date of quote and subject to change at time of invoicing. If a tax exemption certificate should be applied, please submit prior to invoicing.