Solid Waste
Hauler Rebate Program

Presented by

Dane Pedersen

Director, Solid Waste

Background & Rationale

- In FY15, the Board of Commissioners passed a budget ordinance of $4/ton rebate for haulers who hauled greater than 23,000 tons/year to a BC facility.
  - In FY18 it was reduced to 12,000 tons/year.
- ***<u>The purpose</u>***:
  - Increase the County's competitive advantage in the market by incentivizing MSW & C&D haulers.
  - To support waste dispersion and recycling efforts by utilizing County-created efficiency practices.
  - To protect the revenue streams that fund landfill operations with high-volume haulers.
  - *Thus*, keep per-ton disposal costs stable for residents and smaller customers.



Current State of Usage

(Last 3 Years)

FY	Rebates
2022	$466,325.72
2023	$533,276.20
2024	$497,364.96
TOTAL	**$1,496,966.88**

There are approximately 620+ active commercial accounts. However, currently 5 haulers qualify for the rebate, less than 1% of total accounts. Essentially, this is just a large-hauler discount.

Recommendation:

Termination of Rebate Program

Rationale:

- Promotes equity and competitive neutrality among all haulers as currently only larger haulers qualify.
- Simplifies fee structure and administrative tracking.
- Ending the program restores pricing fairness and equal opportunity.
- Aligns with board goal of equitable service delivery
- Rebates reduce disposal revenue that could otherwise support landfill operation, equipment, and long-term capital planning and obligations.

Note: Staff are not proposing changes to commercial tipping fees, schedule amendments, or rate adjustments, just the rebate.

Transition and Next Steps



- Recommended effective date, Dec. 31, 2025.
- Final rebate submission deadline is Jan. 31, 2026.
- Communications plan to direct notice to affected haulers, website update, and permit renewal inserts.
- Will monitor impacts on volume and competition through FY26.

Commissioner Ask

Adopt the resolution terminating the Commercial Hauler Rebate Program effective December 31, 2025, pursuant to N.C.G.S. §§ 153A-277 and 153A-292.

Discussion / Questions?