THE CITY OF ASHEVILLE

Staff Report

Council Meeting Date: February 28, 2023

Subject: Renewal of Munis Contract with Tyler Technologies.

Staff Resource(s): Holly Barham, Director, I.T. Services, and Scott Barnwell, Deputy Director, I.T. Services.

Action Requested: Adoption of a resolution authorizing the City Manager to amend a services agreement with Tyler Technologies for an increase in base contract amount for continued support of the Tyler/Munis Enterprise Financial System.

Background:

- In July 2018, the City adopted a maintenance agreement with Tyler Technologies to provide maintenance for the City's enterprise financial systems that included a 5% annual escalation.
- The Tyler/Munis Enterprise Financial System covers all of the City's core financial needs, including the general ledger, payroll management, accounts payable/receivable, contract management, procurement and purchasing, annual financial reporting, and utility billing.
- Additional modules have been added since that time, including Vendor Self-Service and the Bid Management module.
- Funding for the agreement is to be appropriated annually in the City budget process.
- The term of this amendment runs from April 2023 to April 2028.
- Previous Resolutions: 18-179; 19-62; 22-41

Vendor Outreach Efforts:

- This is to authorize the renewal of a 5-year agreement.
- No additional vendor outreach was conducted.

Council Goal(s):

- Improve and Expand Core Services

Committee(s):

- N/A

Pro(s):

- The City has been using Tyler/Munis Enterprise System since January of 2010 and staff is familiar with its strengths, limitations, and support process.
- Allows for critical support issues for the City's financial system to be resolved in a timely manner.
- Allows for updates to the Tyler/Munis Enterprise System, which enables new features and improvement of underlying technologies; upgrading licensing is included with support and ongoing fixes.

Con(s):

- None

Fiscal Impact:

- Funding for this contract ($235,258.50) is available in the General Fund, Water Resources Fund and Stormwater Fund operating budgets.
- This total contract amount will increase by 5% each year, for a five-year estimated cost of $1,299,951.72. The total for the entire life of the contract (FY19 to FY28) is estimated to be $2,307,103.60.

Suggested Motion:

- Motion to adopt a resolution authorizing the City Manager to amend a services agreement with Tyler Technologies for an increase in base contract amount for continued support of the Tyler/Munis Enterprise Financial System.

Attachment(s):

- Resolution

RESOLUTION NO. 23-____

RESOLUTION AUTHORIZING THE CITY MANAGER TO AMEND A SERVICES AGREEMENT WITH TYLER TECHNOLOGIES FOR CONTINUED SUPPORT OF THE TYLER/MUNIS ENTERPRISE FINANCIAL SYSTEM

WHEREAS, the City of Asheville has authority pursuant to N.C. Gen. Stat. 160A-20.1 to contract with appropriate money to any person, association, or corporation in order to carry out any public purpose authorized by law, and

WHEREAS, the City is in need of maintenance and support for the City's Munis Enterprise System, and

WHEREAS, the City currently has a service agreement with Tyler Technologies to provide the said maintenance and support; and

WHEREAS, Tyler Technologies is the sole-source vendor to provide the said maintenance and support in the amount of $235,258.50 for FY 2023/2024 with a maximum 5% escalation in subsequent (4) fiscal years with the understanding that funding is project specific and subject to the annual appropriation of funds; and

Estimated Costs:

Year 6	(FY 2023/2024):	$235,258.50
Year 7	(FY 2024/2025):	$247,021.43
Year 8	(FY 2025/2026):	$259,372.50
Year 9	(FY 2026/2027):	$272,341.12
Year 10	(FY 2027/2028):	$285,958.18
New 5-Year Total:	(FY 2023-2028):	$1,299,951.72
Contract Life Total:	(FY 2019-2028):	$2,307,103.60

WHEREAS, the funding is currently budgeted within IT Services, Public Works, and Water Services annual budget;

NOW, THEREFORE, BE IT RESOLVED BY THE CITY COUNCIL OF THE CITY OF ASHEVILLE THAT:

The City Manager, on behalf of the City of Asheville, is hereby authorized to continue the remaining term of the general services agreement with Tyler Technologies and expend the remaining total estimated base amount of $1,299,951.72. The City Manager is further authorized to execute contract amendments obligating the City to pay up to 15% in excess of the remaining total estimated base cost of the contract for the remaining term if necessary and proper.

Read, approved and adopted this the 28th day of February, 2023.

City Clerk

Mayor

Approved as to form:

City Attorney