THE CITY OF ASHEVILLE

Staff Report

Council Meeting Date: May 24, 2022

Subject: Radio System Maintenance Agreement with Motorola

Staff Resource(s): Jonathan Feldman, CIO, IT ServicesDepartment Director AND Jeff Reble, Senior IT Project Manager

Action Requested: Adoption of the resolution Authorizing the City Manager to renew the agreement with Motorola, Inc, for Public Safety Radio System Maintenance

Background:

- In February 2018, the City adopted a maintenance agreement with Motorola Solutions to provide maintenance on the City's radio communication systems.
- Funding for the agreement is appropriated annually in the City budget process.
- The initial term of the agreement ran from December 1, 2017, to June 30, 2022.
- The agreement also includes an option to renew for an additional 60 months (five years).
- This new renewal will extend the agreement for 5 years. July 1, 2022 to June 30, 2027 in accordance with the current terms of the agreement, and add additional funds to the agreement in order to cover costs associated with the agreement.

Vendor Outreach Efforts:

- Motorola is on the NC State Contract 725G.
- No additional vendor outreach was completed as this will be a pre-negotiated extension of the current agreement.

Council Goal(s):

- Well planned livable community
  Core Services

Committee(s):

- N/A

Pro(s):

- The primary benefit of this agreement is to keep the City's radio system reliable and operational for public safety officers.
- By keeping the radio system in optimal condition, the City is also able to provide communication services to several outside agencies, thereby improving interagency communications - advancing partnerships to improve critical services and infrastructure.
- These partnerships also help the City recoup some of its investment in the system infrastructure through fees collected for use of the system by partner agencies.

Con(s):

- None

Fiscal Impact:

- Year One of this renewal is $395,459 and is included in the Proposed FY23 Budget.

Suggested Motion:

- A motion for the Adoption of the Resolution Authorizing the City Manager to renew the agreement with Motorola, Inc, for Public Safety Radio System Maintenance and add $2,047,374 for a total agreement amount of $3,868,059.64

Attachment(s):

- Resolution

RESOLUTION NO. 22-____

RESOLUTION AUTHORIZING THE CITY MANAGER TO RENEW AGREEMENT WITH MOTOROLA, INC, FOR PUBLIC SAFETY RADIO SYSTEM MAINTENANCE

WHEREAS, the City of Asheville has authority pursuant to Article 3 of Chapter 160A of the NC General Statute to enter into contracts and services with other entities; and

WHEREAS, the City requires maintenance coverage of its public safety radio communications system; and

WHEREAS, the City entered into a service agreement with Motorola Solutions, Inc. in February of 2018, to provide security, repairs, and maintenance on radio equipment for which the initial warranty has expired; and

WHEREAS, the services agreement is a five-year agreement with an option to renew for an additional five years with costs, for the renewal term identified here:

Year 1	$395,459
Year 2	$401,930
Year 3	$408,594
Year 4	$417,258
Year 5	$424,133
Total	$2,047,374;

NOW, THEREFORE, BE IT RESOLVED BY THE CITY COUNCIL OF THE CITY OF ASHEVILLE THAT:

The City Manager, on behalf of the City of Asheville, is hereby authorized to enter into a renewal of the City's Agreement with Motorola, Inc. for five (5) year general services agreement adding $2,047,374, to the agreement total, with each yearly amount not to exceed the amount as set forth above, for a total agreement value not to exceed $3,868,059.64, for the purpose of maintaining the City's radio communication system and associated equipment for an amount not to exceed the City's approved fiscal year budget for each applicable fiscal year period, contingent upon Council approval of each fiscal year budget.

Read, approved and adopted this the 24th day of May, 2022.

_____ _____

City Clerk Mayor

Approved as to form:

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City Attorney