THE CITY OF ASHEVILLE

Staff Report

Council Meeting Date: March 22, 2022

Subject: Sanitation Automatic Vehicle Location (AVL) Technology Contract Amendment and Renewal

Staff Resource(s): Greg Shuler, Public Works Director
Jes Foster, Sanitation Division Manager

Action Requested: Resolution authorizing the City Manager to amend and renew the AVL Technology Contract with Rubicon Global, LLC.

Background:

- RUBICONSmartCity is a suite of technology products and services designed to help city governments run municipal operations faster, smarter, and more effectively.
- Rubicon's technology is installed in City Sanitation trucks, which helps the City of Asheville save money and provide more efficient solid waste services.
- The AVL (automatic vehicle location) technology includes 'pods' which provide data on vehicle health, vehicle location, and driver behavior; and in-vehicle tablets which provide drivers with route directions, show service confirmation at each stop, and enable drivers to report any issues they see in the field with the touch of a button.
- The Sanitation Division entered into an 18-month contract with Rubicon Global, LLC, in 2020 to provide fleet technology services and training to our staff.
- The contract term expires March 31, 2022, with options to amend and renew.
- Benefits of the technology include improved safety, reduced City liability, improved customer service, and opportunities to improve sustainability of City Sanitation operations.
- The Sanitation Division intends to amend and renew the contract for an additional 3 years.
- Amendments to the contract include the addition of technology devices (pods) for recently purchased vehicles, and a change from renting tablets to purchasing City-owned tablets for in-vehicle use.

Vendor Outreach Efforts:

- Rubicon Global, LLC, provides a specialized service to the City of Asheville, and the contract is available on the HGACBuy cooperative contract.

Council Goal(s):

- A Clean and Healthy Environment

Committee(s):

- None

Pro(s):

- Renewing this contract allows the Sanitation Division to continue to improve operations, safety, and service to the community.

Con(s):

- None

Fiscal Impact:

- The three (3) year contract has a cost of $178,970.40, plus a 10% contingency of $17,897.04 to allow for the ability to add or subtract devices and services as needed per HGACBuy costs listed in the contract.
- The contract is paid on an annual basis from the Sanitation Division adopted operating budget.

Suggested Motion:

- Motion to adopt a resolution authorizing the City Manager to amend and renew the AVL Technology Contract with Rubicon Global, LLC, for an amount of $178,970.40 plus a 10% contingency of $17,897.04.

Attachment(s):

- Resolution

RESOLUTION NO. 22-____

RESOLUTION AUTHORIZING THE CITY MANAGER TO AMEND AND RENEW THE AVL TECHNOLOGY CONTRACT WITH RUBICON GLOBAL, LLC.

WHEREAS, the City of Asheville has authority pursuant to Article 2 of Chapter 160A of the North Carolina General Statutes to enter into contracts for services with other entities; and

WHEREAS, AVL technology can improve safety, reduce City liability, improve customer service, and provide opportunities to improve sustainability of City Sanitation operations; and

WHEREAS, the Sanitation Division entered into an 18-month contract with Rubicon Global, LLC, in November 2020 to provide AVL technology services; and

WHEREAS, the contract between the City and Rubicon Global, LLC, authorizes amendments, supplements, renewals, or modifications to the contract; and

WHEREAS, the amendment to this contract includes, but is not limited to: change in number of devices; flexibility to add or subtract devices as needed within budget; and term agreement changes; and

WHEREAS, the City and the Sanitation Division would benefit from the continued use of Rubicon Global, LLC's technology services;

NOW, THEREFORE, BE IT RESOLVED BY THE CITY COUNCIL OF THE CITY OF ASHEVILLE THAT:

The City Manager is hereby authorized to amend and renew the AVL technology contract with Rubicon Global, LLC, for a contract amount of $178,970.40 plus a 10% contingency of $17,897.04.

Read, approved and adopted this the 22nd day of March, 2022.

_____ _____

City Clerk Mayor

Approved as to form:

_____

City Attorney