MOUNTAIN COMMUNITY CAPITAL OPERATING FUND
3 year term

Sponsored by The City of Asheville, Buncombe County, Self-Help Ventures Fund ("Self-Help"), Carolina Small Business, and Mountain BizWorks, the Mountain Community Capital Fund (MCCF) is aimed at providing debt financing to small business enterprises within the city of Asheville and Buncombe County. The Operating Committee shall be comprised of two (2) members of City staff to be appointed by the City of Asheville, two (2) members of County staff to be appointed by Buncombe County, two (2) community stakeholders to be appointed by the City of Asheville and two (2) community stakeholders to be appointed by Buncombe County, as well as representatives of Participating Lenders.

Mountain Community Capital Operating Fund - (3 year term)

Vacant
Was Lynn Smith (resigned)
Term to expire 04-01-23

CURRENT MEMBERS	TERM EXPIRES	APPOINTED	TERMS	RESIDENT	RACE	HOMEOWNER/ RENTER	SEX	AREA	OCCUPATION
CITY APPOINTED									
Dee Williams	04-01-23	04-13-21	2	City	AA	H	F	East	President/CEO
derotheawilliams@att.net	04-01-21	01-18-19	1						Dee Williams & Co. Inc.
Tony McDowell (staff)	n/a								Interim CFO
Nikki Reid (Staff)	n/a								Interim CED Director
COUNTY APPOINTED									
Timothy Love (Staff)	03-15-23	01-01-21	2						
		01-08-19	1						
Rachael Nygaard (Staff)	03-15-23	01-01-21	2						
		01-01-19	1						
Robin Payne (resigned)	03-05-21	03-05-19	1						
Jeffrey Kaplan	03-15-23	01-01-21	2						
jkaplan@ashevillechambe	02-23-21	03-23-19	1						

Chair: Jeff Kaplan (repl. Lynn Smith)
Staff: Rosanna M
Council Liaison: Gwen Wisler

Staff Liaison- Rossana Mularchy

MOUNTAIN COMMUNITY CAPITAL FUND

Name	Male	Female	Black	White	Other	North	East	South	West	Central	City	County	Homeowner
Williams		X	X				X				X		Y
VACANT													
McDowell	X										X		
Reid		X									X		
Love												X	
Nygaard												X	
VACANT-County													
Kaplan												X	

APPLICANT FName	APPLICANT LName	EMAIL	DATE SUBMITTED APPLICATION	RESIDENT	HOMEOWNER	RACE	SEX	AREA	OCCUPATION	INTEREST OTHER BOARDS
Gilbert	**Amengual**	amengugi@aol.com	03-15-21	No	Y	W	M	North	Director - Marketing & Product Strategy Caterpillar/Solar Turbines, Inc.	
Carl E.	**Alguire**	calguire1@gmail.com	03-15-21	City	Y	W	M	East	COO Mother Earth Food	
Dane	**Barrager**	Dane.barrager@gmail.com	03-20-21	City	Y	W	M	Central	Owner Squiggle Enterprises, LLC	
Catriona	**Savage**	mountainheirmedia@gmail.com	07-12-21	City	N	W	F	East	Owner Mountain Heir Media / Downtown Smiles	

City of Asheville

BOARDS & COMMISSIONS

Application Form

Applicants are strongly urged to attend several meetings of a board prior to applying

Name of board or commission: MOUNTAIN COMMUNITY CAPITAL FUND OPERATING COMMITTEE

Your name: Gilbert J Amengual Home Phone #: 281-851-3056

Street address: 44 Scenic Mountain Dr. City: Weaverville Zip Code: 28787

Mailing address (if different): _____

Employer: Caterpillar/Solar Turbines, Incorporated

Your position: Director - Marketing and Product Strategy Office Phone #: 858-694-6458

Resident of City Weaverville County Buncombe Race W * Gender Identity: (non-trans) man

Are you a Homeowner or a Renter? * Homeowner Age: 69

Residence location (check one): Central _____ North ✔ South _____ East _____ West _____

Are you aware of any potential conflicts of interest that may arise during your service on this board (i.e., property interest, business interest, etc.)? If so, please explain: No _____. Potential conflicts of interest do not preclude appointments.

Please indicate the area(s) of expertise that you can bring to the above board(s), and then in detail list education, experience, reasons for your interest, and other factors that support your interest in serving **Applicants are encouraged to provide a cover letter and/or a brief resume. Please use additional sheets if necessary.**

I am assuming that Buncombe County residents can apply for this particular committee and apologize in advance if that is not the case.

I am educated as an engineer with a Masters of Engineering degree from Rensselaer Polytechnic Institute. I have 48 years of domestic and international business experience at major corporations including General Motors, General Electric and Caterpillar, much of it with sales and services responsibility. I have worked for the last 8 years in a Marketing role for Caterpillar with responsibilities that have included mergers and acquisitions, product development strategies and digital marketing. I have recently moved to Weaverville with my wife of 48 years and look forward to retiring in the area while continuing to contribute to the community. I am hispanic and trilingual (English, Spanish and Portuguese). I look forward to hearing back from you.

Return to:

City Clerk's Office
PO Box 7148
Asheville, NC 28802-7148

Email: boards@ashevillenc.gov
Telephone: 259-5839
Fax #: 259-5499

Signature: Gilbert J Amengual

Date: 3/15/2021

E-Mail: amengugi@aol.com

Fax #: _____

* This information is requested for the sole purpose of assuring that a cross section of the community is appointed.

City of Asheville

BOARDS & COMMISSIONS

Application Form

Applicants are strongly urged to attend several meetings of a board prior to applying

Name of board or commission: MOUNTAIN COMMUNITY CAPITAL FUND OPERATING COMMITTEE

Your name: Carl E Alguire Home Phone #: 8478674589

Street address: 307 Hickory Lane, Apt City: Asheville, NC 28805 Zip Code: 28805

Mailing address (if different): _____

Employer: Mother Earth Food

Your position: COO Office Phone #: 8478674589

Resident of City yes County Buncombe Race W * Gender Identity: (non-trans) man

Are you a Homeowner or a Renter? * Homeowner Age: 63

Residence location (check one): Central ____ North ____ South ____ East ✔ West ____

Are you aware of any potential conflicts of interest that may arise during your service on this board (i.e., property interest, business interest, etc.)? If so, please explain: no
_____. Potential conflicts of interest do not preclude appointments.

Please indicate the area(s) of expertise that you can bring to the above board(s), and then in detail list education, experience, reasons for your interest, and other factors that support your interest in serving **Applicants are encouraged to provide a cover letter and/or a brief resume. Please use additional sheets if necessary.**

I have a 30-year c-suite leadership career. I have done many mergers, acquisitions, and started, run, and grown many social impact companies. I would like to give back to my community and engage in civic politics.

Return to:

City Clerk's Office
PO Box 7148
Asheville, NC 28802-7148

Email: boards@ashevillenc.gov
Telephone: 259-5839
Fax #: 259-5499

Signature: Carl Alguire

Date: 3/15/21

E-Mail: calguire1@gmail.com

Fax #: 8478674589

* This information is requested for the sole purpose of assuring that a cross section of the community is appointed.

Asheville, NC

847-867-4589

calguire1@gmail.com

linkedin.com/in/calguire

CARL ALGUIRE

EXECUTIVE PROFILE

Highly experienced and seasoned leader with proven ability to quickly build a company's path to profitability and scale (from growth, major pivot, or rapid acceleration). Recruits and develops high performance teams across organizations and provides clear, consistent, and trusted leadership. Deep expertise in sales, med-tech, distribution, logistics, quality assurance, SaaS and social impact businesses. Highly effective in building and managing distributed work teams globally.

INDUSTRY EXPERTISE

Sales

Food

Med-tech

EXPERIENCE

2018-2020

CHIEF OPERATING OFFICER
Psych Select Software LLC dba TherapyAppointment.com

Behavioral health practice management SaaS solution designed to expand access to mental health practitioners. Full suite application offering practice-wide HIPAA secure and compliant EMR including billing, payments, client service, telehealth, and extensive business intelligence tools.

Rebuilt completely unstructured project via operations, finance, HHS reporting, and software development.

- Grew sales 28% in 18 months
- Managed ground-up rewrite of co platform in one year
- Implemented new payments strategy resulting in over $1M in new bottom line revenue
- Initiated and implemented internationally distributed work teams
- Built and deployed integrated HIPAA-compliant Telehealth platform prior to Covid lockdown

2016-PRESENT

CHIEF EXECUTIVE OFFICER TO ADVISOR/CONSULTANT
Mother Earth Foods

"Farm-to-front door" organic food delivery business designed to scale local food systems. Delivers regional produce, artisanal foods, prepared meals, and health food items across a broad geography in Western North Carolina.

Engaged to assess and implement improvements to profitability and to rebuild structural elements including pick-pack-ship lines, routing and distribution, vendor management, and partnership expansion

- Reduced labor costs 50% by restructuring work flow/food handling processes
- Streamlined and improved enterprise application software to increase order throughput by 30%
- Created venture capital fundraising effort resulting in commitments from 12 local leaders

CARL ALGUIRE

SKILLS

- Business Development
- P&L Management
- Operational Excellence
- Scalable Process Improvements
- Strategy/Strategic Planning
- Acquisition Analysis and Operational Integration
- Acceleration
- Growth, Scale, Pivot, Reduction
- Distributed Work Teams/Remote Workforce Management
- Tele-operations
- Compliance and Regulatory Reporting

EXPERIENCE continued

2014-2016

CHIEF OPERATING OFFICER/CHIEF FINANCIAL OFFICER
Jail Education Solutions dba Edove

Social impact company focused on reducing recidivism of the incarcerated by designing and implementing incentive-based learning management system in jails and prisons across the US and Canada

Built and managed a young team in building the business to the #1 position in the industry.

- Managed team through structured and implemented functional areas (finance/ operations/HR/business development), Product Development, Operations, Sales, and LMS
- Led two acquisitions and their integrations
- Numerous national awards, grants, and start-up competition successes
- From inceptions to 25+ long cycle government sales closings and deployments
- Worked with CEO to acquire $5M in equity funding

2012-2015

CO-FOUNDER AND CHIEF EXECUTIVE OFFICER
Smart Living Studios dba Smartgardener.com

Tech start-up focused on hyper-local food systems. Currently the #2 gardening site worldwide with over 250,000 users.

Started, built, managed, and led a worldwide team of developers, sales, marketing and operational personnel creating a world leading site focused on small scale food production.

- Voted one of the Top 10 Tech Start-Up's in Chicago for 2013.
- One of eight companies accepted into Impact Engine accelerator at 1871 from over 300+ applicants.
- Started the Smart Backyard Division (smartbackyard.com) and attracted over 25 partners nationally and internationally in four months
- Successfully raised multiple rounds of seed capital

2009-2012

CHIEF EXECUTIVE OFFICER *Sewing Supplies Division/USA*
Bernina International AG

Develops, manufactures, and sells premium goods and services for the textile market.

Reported to CEO of Bernina International. P&L responsibility for $50M, 200-employee division. President, Brewer Sewing and Quilting Supplies, multinational distributor; President, OESD (leading eCommerce website); President, Benartex, leading textile manufacturer. Sewing Supplies Division represents seven locations with 100,000+ line items

- Reversed eight years of losses at OSED into consistent profitability within nine months by reducing overhead 18%, replacing 100% of IT infrastructure, and launching a new eCommerce platform.
- Reduced operating losses at Brewer Sewing & Quilting Supplies, from $3.1M to $800,000 in 2010
- Increased revenues $2.48 million while reducing overhead 14%.
- Rebuilt Inventory Management Systems resulting in higher fill rates (83% to 94%) and reduced inventory by $1 million with .5% increased turns

CARL ALGUIRE

RELATED EXPERIENCE

Board Member
Judson University
MBA Graduate Program
Graduate Level

Instructor
Entrepreneurship
University of Chicago
MBA Program

Board President
Asheville 12 Step
Recovery Club

Board Member
Mother Earth Foods

Volunteer
Big Brother/Big Sister
20+ years

EDUCATION

Degree
Ohio State University

EXPERIENCE continued

2000–2009

CHIEF OPERATING OFFICER
Logan Graphic Products

Privately held global manufacturer of art, craft, and hobby consumer package retail products.

Full P&L, operations and sales responsibility for $10M business. Departmental reports included IT, Sales & Marketing, Manufacturing (Domestic and Asian), Global Sourcing and Legal/IP.

- Rebuilt entire operational, ERP, and management infrastructure, igniting company's growth and significantly reducing overhead.
- Increased sales from $3.5M to $10M over a seven-year period, for a 16% CAGR.

1994–2000

EXECUTIVE VICE PRESIDENT
Peapod, Inc.

High-growth start-up providing internet grocery delivery services to commercial and residential markets.

Built and executed strategic plan that ensured profitability, sustainability, and growth. Led all aspects of domestic/international sales, operations, and securing private equity funds through successful IPO. Managed $70M budget and over 85% of the company's 1,500 employees.

- Transformed Peapod into a profitable, highly scalable business that achieved Inc. magazine's 500 Fast Growth companies list.
- Drove revenues from $2M to $80M in less than five years for a 109% CAGR and improved operating profits and margins 15 of 19 periods
- Developed all strategic alliance partners. Grew from three small operating units in Chicago to over 60 in eight major US markets. Managed and was accountable for 62 operating budgets

City of Asheville

BOARDS & COMMISSIONS

Application Form

Applicants are strongly urged to attend several meetings of a board prior to applying

Name of board or commission: Mountain Community Capital Fund Operating Committee

Your name: Dane Barrager Home Phone #: 8283671446

Street address: PO Box 3017 City: Asheville Zip Code: 28802

Mailing address (if different): _____

Employer: Squiggle Enterprises, LLC

Your position: Owner Office Phone #: 2485144978

Resident of City Asheville County Buncombe Race White * Gender Identity: (non-trans) man

Are you a Homeowner or a Renter? * Homeowner Age: 63

Residence location (check one): Central ✔ North _____ South _____ East _____ West _____

Are you aware of any potential conflicts of interest that may arise during your service on this board (i.e., property interest, business interest, etc.)? If so, please explain: _____. Potential conflicts of interest do not preclude appointments.

Please indicate the area(s) of expertise that you can bring to the above board(s), and then in detail list education, experience, reasons for your interest, and other factors that support your interest in serving **Applicants are encouraged to provide a cover letter and/or a brief resume. Please use additional sheets if necessary.**

I have 13 years of experience helping small businesses in WNC start businesses and obtain financing through banks, the SBA, and our local CDFIs. I have coached hundreds of small businesses in WNC.

30 years of business experience: I have started and owned businesses and successfully completed a sale of one business.

Experience:

Masters in Computer Science
Started and ran my own software company for 15 years
Successfully sold company
Volunteer business coach for SCORE -- 10 years
Volunteer business coach for Mountain BizWorks -- 5 years
3 years on the City of Asheville Sustainability Advisory Committee on Energy and the Environment (SACEE)

Return to:

City Clerk's Office
PO Box 7148
Asheville, NC 28802-7148

Email: boards@ashevillenc.gov
Telephone: 259-5839
Fax #: 259-5499

Signature: Dana Barrager

Date: _____

E-Mail: Dane.barrager@gmail.com

Fax #: 8283671446

* This information is requested for the sole purpose of assuring that a cross section of the community is appointed.

DANE BARRAGER

I have 13 years of experience helping small businesses in WNC start businesses and obtain financing through banks, the SBA, and our local CDFIs. I have coached hundreds of small businesses in WNC. 30 years of business experience: I have started and owned businesses and successfully completed a sale of one business. Experience: Masters in Computer Science Started and ran my own software company for 15 years Successfully sold company Volunteer business coach for SCORE -- 10 years Volunteer business coach for Mountain BizWorks -- 5 years 3 years on the City of Asheville Sustainability Advisory Committee on Energy and the Environment (SACEE) 8 years on the City of Asheville Downtown Commission Managed 4 buildings in Downtown Asheville -- 5 years Current owner of Software Development Company (Squiggle Enterprises, LLC) -- 15 years

City of Asheville

BOARDS & COMMISSIONS

Application Form

Applicants are strongly urged to attend several meetings of a board prior to applying

Name of board or commission: Mountain community capital fund operating committee

Your name: Catriona Savage Home Phone #: 7817713761

Street address: 3 spring park road City: Asheville Zip Code: _____

Mailing address (if different): _____

Employer: Mountain Heir Media, Downtown Smiles

Your position: Owner Office Phone #: 8284846369

Resident of City Asheville County Buncombe Race White * Gender Identity: (non-trans) woman *

Are you a Homeowner or a Renter? * Renter Age: 35

Residence location (check one): Central ____ North ____ South ____ East ✔ West ____

Are you aware of any potential conflicts of interest that may arise during your service on this board (i.e., property interest, business interest, etc.)? If so, please explain: No. Potential conflicts of interest do not preclude appointments.

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Bachelor degree in Media Art with a minor in Entrepreneurship for which I won the Emerson Business Plan Competition, an event featured in Forbes etc.
Emerson College Encore scholarship recipient for a Master's Degree in Global Marketing Communications and Advertising with a focus on Publicity

Resident on/off in Asheville since 2008

I am a business coach for local and global clients, and execute projects for them in the areas of business planning I.e. branding, accounting, web design, media production and marketing strategy. You can see some of my reviews over the past year at https://www.wix.com/marketplace/wix-partner/kitty-savage-of-mountain-heir-media-llc

I helped to brand, launch and manage marketing for Thomas School of Real Estate through the pandemic, which has seen a 10x return on investment with my efforts. I regularly do consultations for clients and would love to be more involved locally.

I own two local businesses as well as am a Realtor, Airbnb Ambassador and I rent cars via Turo.

Return to:

City Clerk's Office
PO Box 7148
Asheville, NC 28802-7148

Email: boards@ashevillenc.gov
Telephone: 259-5839
Fax #: 259-5499

Signature: Catriana Savage

Date: July 12 2021

E-Mail: Mountainheirmedia@gmail.com

Fax #: _____

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