ALCOHOLIC BEVERAGE CONTROL BOARD

- Three year term
- Consists of five members, all appointed by City Council
- The ABC Board oversees the operation and administration of the ABC system

Alcoholic Beverage Control Board - (3 year term)
Vacancy
Was Januarie West (resigned)
Term to expire 11-13-21 -Vacant

Robin Cape
Term to expire 11-13-20
Has served one unexpired term appointed 7-24-19 and previously served one term appointed 11-11-14 -Eligible & interested in reappointment

John Menkes
Term to expire 11-13-20
Has served two terms -NOT eligible for reppointment

CURRENT MEMBERS	TERM EXPIRES	APPOINTED	TERMS	RESIDENT	RACE	HOMEOWNER/RENTER	SEX	AREA	OCCUPATION
Robin Cape robincape@gmail.com	11-13-20	07-24-19 (automatic) 11-11-14	unexp. 1	City	W	H	F	East	Realtor, self Town & Mountain Realty
Januarie West (resigned) januariewest@hotmail.com	11-13-21	11-13-18	1	City	W		F	North	Relationship Manager NGA
Max Haner wmhaner@bellsouth.net	11-13-21	11-13-18		City	W	H	M	North	Retired
John Menkes jmenk@gmproperty.com	11-13-20	11-14-17 02-28-12	2 1	City	W		M	North	Partner - G/M Property
Jan Davis (Chair) jandavis920@gmail.com	11-13-22	11/12/19 11-08-16	2 1	City	W		M	North	Former Council Member

Committee Support:
Debbie Bradley <debbieb@ashevilleabc.com
Mark Combs markc@ashevilleabc.com
Chair: Jan Davis Appt. 7/23/19

ALCOHOLIC BEVERAGE CONTROL BOARD

Name	Male	Female	Black	White	Other	North	East	South	West	Central	City	County
Cape		X		X			X				X	
Haner	X			X		X					X	
West		X		X		X					X	
Menkes	X			X		X					X	
Davis	X			X							X	
			0	5	0							

Alcoholic Beverage Control Board - Resource List

APPLICANT NAME, ADDRESS, PHONE #	DATE SUBMITTED APPLICATION	RESIDENT	HOMEOWNER/RENTER	RACE	SEX	AREA	OCCUPATION	OTHER BOARDS
Sharon West sharonkellywest@gmail.com	9/21/2020	City	H	B	F	Central	Nurse Mgr of Women Veteran - VA Hospital	
Robin Cape robincape@gmail.com	10/23/2020	City	H	W	F	East	Real Estate Agent Nest Realty	
Meaghan Austin maustin@beverly-hanks.com	11/4/2020	County	H	W	F	West	Residential Assoc. Broker Beverly-Hanks Realtors	
James J. Spencer (Jeff) jffspence59@gmail.com	11/4/2020	City	H	W	M	West	None	
Keaton Edwards kedwards@gmproperty.com	11/5/2020	City	H	W	M	Central	Real Estate Broker Self	
David Angelus david.angelus@comcast.net	11/6/2020	City	H	W	M	East	Operations Executive JP Morgan	
Gregory N. Hill greg@urbanorchardcider.com	11/14/2020	City	R	W	M	North	Cider Maker/Production Director Urban Orchard Cider Co.	

City of Asheville

BOARDS & COMMISSIONS

Application Form

Applicants are strongly urged to attend several meetings of a board prior to applying

Name of board or commission: Alcoholic Beverage Control Board

Your name: Dr. Sharon K. West Home Phone #: 8282318907

Street address: 32 Broadway St, Unit 330 City: ASHEVILLE Zip Code: 28801

Mailing address (if different): POBox 15811 Asheville NC 28813

Employer: Charles George VA Medical Center

Your position: Nurse Manager of Women Veteran Office Phone #: (828) 298-7911

Resident of City Y County Buncombe Race Black/Afric* Sex M___ F ✓ * Age 63 *

Are you a Homeowner or a Renter? * Homeowner

Residence location (check one): Central ✓ North _____ South _____ East _____ West _____

Are you aware of any potential conflicts of interest that may arise during your service on this board (i.e., property interest, business interest, etc.)? If so, please explain: NA

_____. Potential conflicts of interest do not preclude appointments.

Please indicate the area(s) of expertise that you can bring to the above board(s), and then in detail list education, experience, reasons for your interest, and other factors that support your interest in serving **Applicants are encouraged to provide a cover letter and/or a brief resume. Please use additional sheets if necessary.**

See attached

etc.) teaching what to look for and how to report and to whom. (Signed via SeamlessDocs.com)

Sharon K West

Key: d7f672f1a96e98f462a11f402f0fc5478

Return to:

Sarah Terwilliger, Deputy City Clerk
Post Office Box 7148
Asheville, N.C. 28802-7148

E-Mail: sterwilliger@ashevillenc.gov
Telephone: 259-5839
Fax #: 259-5499

Signature: _____

Date: 09/21/2020

E-Mail: sharonkellywest@gmail.com

Fax #: _____

* This information is requested for the sole purpose of assuring that a cross section of the community is appointed.

Sharon West -

I have 30+ years as a registered nurse administrator which has afforded me many life lessons on being a successful leader. Much of what I have learned over my career, I have applied in varying roles within my community on volunteer boards and community education. Of those 30+ years,10 has been in public health. As a leader in Public Health, enforcing community(population health) safety is key. Our ABC board represents enforcement of regulations that keep our community safe.I have served on prior local government boards in the past: Civil Service Board(City), The Asheville Buncombe Community Relations Board(City);Health and Human Services Board(County), Currently serve on the State Employees Credit Union Board and appointed by Governors McCrory and Cooper on the NC Public Health Commission. I chaired the board of the YMI Cultural Center from 2010-2015. Ensuring the community that we as a board are vigilant in keeping our community safe through surveillance and adherence with laws guiding distribution of alcoholic beverages and to reinforce the reporting of illegal activities conducted in establishments serving alcoholic beverages is key.Supporting education and re-education for those serving alcoholic beverages is a must. All of this keeps our community safe. Would love to see, if this does not exist already, more involvement in education and surveillance of human trafficking by ABC or collaborator. This would be offered at no cost to locations serving alcoholic beverages(bars etc.). Teaching what to look for and how to report and to whom. What happens in the communities can happen in the bars and nightclubs.

Sharon Kelly West

POBox 15811, Asheville, North Carolina 28813
Cell: (828) 231-8907 - sharonkellywest@gmail.com

September 21, 2020

RE: Alcoholic Beverage Control Board candidate

I am greatly interested in becoming a member of the Alcoholic Beverage Control Board for Asheville. I am hopeful that after a review of my application, I will be found as a proper fit for this board. I have 30+ years as a registered nurse administrator which has afforded me many life lessons on being a successful leader. Much of what I have learned over my career, I have applied in varying roles within my community on volunteer boards and providing community education. Of those 30+ years,10+ has been in public health. As a leader in Public Health, enforcing community (population health), safety is key. Our ABC board represents enforcement of regulations that keep our community safe. I have served on prior local government boards in the past: Civil Service Board(City), The Asheville Buncombe Community Relations Board(City);Health and Human Services Board(County). Currently, I serve on the State Employees Credit Union Board and appointed by Governors McCrory and Cooper on the NC Public Health Commission. I chaired the board of the YMI Cultural Center from 2010-2015. Ensuring the community, all members of our community, that we as a board are vigilant in keeping our community safe through adherence with laws guiding distribution of alcoholic beverages and to reinforce the reporting of illegal activities conducted in establishments serving alcoholic beverages is key.

Please find my application attached for your perusal.

Thank-you.

Sincerely,
Sharon K. West, RN, DPS

Apptd. 7/24/19 unexp. 11/11/14

Exp. 11/13/20

City of Asheville

BOARDS & COMMISSIONS

Application Form

Applicants are strongly urged to attend several meetings of a board prior to applying

Name of board or commission: ABC Board

Your name: Robin Cape Home Phone #: 828-216-4009

Street address: 45 Sunnycrest Drive City: Asheville Zip Code: 28805

Mailing address (if different): _____

Employer: Nest Realty

Your position: real estate agent Office Phone #: 828-216-4009

Resident of City Asheville County Buncombe Race White * Sex M___ F_✔_ * Age 63 *

Are you a Homeowner or a Renter? * Homeowner

Residence location (check one): Central ____ North _____ South _____ East _✔_ West _____

Are you aware of any potential conflicts of interest that may arise during your service on this board (i.e., property interest, business interest, etc.)? If so, please explain: None

_____. Potential conflicts of interest do not preclude appointments.

Please indicate the area(s) of expertise that you can bring to the above board(s), and then in detail list education, experience, reasons for your interest, and other factors that support your interest in serving **Applicants are encouraged to provide a cover letter and/or a brief resume. Please use additional sheets if necessary.**

I have served on the ABC board previously and was reappointed to fill the seat of a member who passed away. I would be honored to serve a full term again.

Return to:

Sarah Terwilliger, Deputy City Clerk
Post Office Box 7148
Asheville, N.C. 28802-7148

E-Mail: sterwilliger@ashevillenc.gov
Telephone: 259-5839
Fax #: 259-5499

eSigned via SeamlessDocs.com
Robin Lynne Cape
Key: df7f6721a5fe98f4d2aa1f402d0c5678

Signature: _____

Date: October 23, 2020

E-Mail: robincape@gmail.com

Fax #: 828-216-4009

* This information is requested for the sole purpose of assuring that a cross section of the community is appointed.

City of Asheville

BOARDS & COMMISSIONS

Application Form

Applicants are strongly urged to attend several meetings of a board prior to applying

Name of board or commission: Alcohol Beverage Control Board

Your name: Robin Cape Home Phone #: 828-216-4009

Street address: 45 Sunnycrest Drive City: Asheville Zip Code: 28805

Mailing address (if different): _____

Employer: Self, Town and Mountain Realty

Your position: Realtor Office Phone #: 828-216-4009

Resident of City yes County yes Race W * Sex M___ F ✔ * Age 62 *

Are you a Homeowner or a Renter? * Homeowner

Residence location (check one): Central ____ North _____ South _____ East ✔ West _____

Are you aware of any potential conflicts of interest that may arise during your service on this board (i.e., property interest, business interest, etc.)? If so, please explain: none

_____. Potential conflicts of interest do not preclude appointments.

Please indicate the area(s) of expertise that you can bring to the above board(s), and then in detail list education, experience, reasons for your interest, and other factors that support your interest in serving **Applicants are encouraged to provide a cover letter and/or a brief resume. Please use additional sheets if necessary.**

I have previously served on this board and garnished a great deal of experience and knowledge about how the ABC system works in the state of NC as compared with other systems across the Country. I am a strong advocate for the existing system because it serves the public, regulates the product in a reasonable manner and has the profits help pay for the social costs of the product along with providing revenue to our City.
We currently lost our chair to an untimely death. With his passing, the board is weighted with more members who are unfamiliar with the nuances of the system and not able to support it against the onslaught of privatization pressures. I also think that Cannabis is coming to NC and that we need to be proactive in assuring that this product is handled in a just and socially positive manner.

I have been asked to consider returning to the board by the existing director and to help represent the city of Asheville's progressive board as we navigate these times without our dynamic chair, Lewis Isaac.

Return to:

Sarah Terwilliger, Deputy City Clerk
Post Office Box 7148
Asheville, N.C. 28802-7148

E-Mail: sterwilliger@ashevillenc.gov
Telephone: 259-5839
Fax #: 259-5499

Signature: Robin Cape

Date: June 11, 2019

E-Mail: robincape@gmail.com

Fax #: _____

* This information is requested for the sole purpose of assuring that a cross section of the community is appointed.

City of Asheville

BOARDS AND COMMISSIONS

Application Form

APPLICANTS ARE STRONGLY URGED TO ATTEND SEVERAL MEETINGS OF A BOARD PRIOR TO APPLYING AND/OR APPOINTMENT TO A BOARD

Name of board or commission(s): ABC

Your name: Robin Cape Home Phone #: 828-505-1831

Street Address: 45 Sunnycrest Drive City: Asheville Zip Code: 28805

Mailing Address (if different):

Employer: RLCape Consulting

Your position: Owner Office Phone #: 828-505-1831

Resident of City Asheville County Buncombe Race * w Sex * f Age * 55

Are you a United States Citizen (check one)? Yes ✓ No

Residence location (check one): Central North South East ✓ West

Are you aware of any potential conflicts of interest that may arise during your service on this board (i.e., property interest, business interest, etc.)? If so, please explain:

Potential conflicts of interest do not preclude appointments.

Please indicate the area(s) of expertise that you can bring to the above board(s), and then, in detail, list education, experience, reasons for your interest, and other factors that support your interest in serving (use additional sheets if necessary).

Expertise:

Legal Technical ✓ Fundraising Community Contacts ✓ Public Speaking ✓

Business Management (Financial) ✓ Business Management (Operational) ✓

Details:

I see the ABC board as one of the few opportunities to safeguard city revenue in the hostile climate that we currently face. I have the experience of being a business and community leader and understand a variety of issues that would be relevent to this position

Return to:

Maggie Burleson, City Clerk
Post Office Box 7148
Asheville, NC 28802-7148

Email: mburleson@ashevillenc.gov
Telephone: 828-259-5601
Fax #: 828-259-5499

Signature: Robin Cape

Date: 10/30/2012

E-Mail: robincape@gmail.com

Fax #:

* This information is requested for the sole purpose of assuring that a cross section of the community is appointed.

City of Asheville

BOARDS & COMMISSIONS

Application Form

Applicants are strongly urged to attend several meetings of a board prior to applying

Name of board or commission: ABC Board

Your name: Meaghan Austin Home Phone #: 8083515830

Street address: 11 Beaverdam Rd City: Candler Zip Code: 28715

Mailing address (if different): _____

Employer: Beverly-Hanks, Realtors

Your position: Residental Associate Broker Office Phone #: 808-351-5830

Resident of City Candler County Buncombe Race Caucasian* Sex M___F_✔_* Age 34 *

Are you a Homeowner or a Renter? * Homeowner

Residence location (check one): Central ____ North _____ South _____ East _____ West ✔_____

Are you aware of any potential conflicts of interest that may arise during your service on this board (i.e., property interest, business interest, etc.)? If so, please explain: none
_____. Potential conflicts of interest do not preclude appointments.

Please indicate the area(s) of expertise that you can bring to the above board(s), and then in detail list education, experience, reasons for your interest, and other factors that support your interest in serving **Applicants are encouraged to provide a cover letter and/or a brief resume. Please use additional sheets if necessary.**

I have worked in the Food and Beverage Industry for over 20 years and even though I am currently working in Real Estate I am still very passionate about F&B and want an opportunity to become more involved with my community here in Asheville and within the state. I am a Certified Sommelier and am continuing to look for areas that I may apply my beverage knowledge. I am fairly knowledgable about local liquor laws and sales on the state level. My main goal is to become more involved with my community and I think this position with help exemplify my areas of expertise in the beverage industry.

Please find an emailed copy (to: sterwilliger@ashevillenc.govof my current resume so you may get a better understanding of my work background/history and education.

Return to:

Sarah Terwilliger, Deputy City Clerk
Post Office Box 7148
Asheville, N.C. 28802-7148

E-Mail: sterwilliger@ashevillenc.gov
Telephone: 259-5839
Fax #: 259-5499

Signature: Meaghan Danielle Austin

Date: 11/04/2020

E-Mail: maustin@beverly-hanks.com

Fax #: _____

* This information is requested for the sole purpose of assuring that a cross section of the community is appointed.

Meaghan Danielle Austin
(808) 351-5830
11 Beaverdam Road
Candler, NC 28715

Academics

Rangeley Lakes Regional School
Graduated June 2004
GPA: 3.85
Rangeley, Maine 04970

University of Southern Maine
Gorham, Maine 04938
Sept. 2004- May 2008
Associates in Business Management

Employment

Beverly-Hanks, Realtors
Position: Residential Associate Broker
September 2020-currently employed
Duties: I connect buyers with sellers and vice-versa, working locally to meet the needs of buyers and sellers with specific budgets and desires. Ensuring that all forms are filled out properly and completely with comprehensive due diligence towards meeting deadlines in a timely and proficient manner.

Ruth's Chris Steak House
Position: Server & Closing Key Manager
February 2019-currently employed
Duties: Serving guests to enhance their dining service in a fine dining atmosphere. Meeting guests needs through accommodating dietary restrictions by being knowledgeable of all aspects within the restaurant. Maximizing guest check averages by upselling and having extensive knowledge of our 400+ bottle wine list. Managing duties include money handling, end of night reconciling, overseeing closing of restaurant and service/bar staff.

Chicken Salad Chick
Position: General Manager
February 2019-January 2020
Duties: Ensuring that this QSR was running at maximum efficiency while maintaining proper labor and food costs within strict guidelines to ensure maximum profits. Hiring, training, documentation and termination of employees. Setting training goals and working with staff to help meet their needs within my four walls. Overall guest satisfaction. Proper preparation of all food products to meet quality standards across the brand.

Nightbell/Button & Co Bagels
Position: General Manager
November 2017-January 2019
Duties: I was a driving force through managing opening the second concept of the bagel shop in the same building as Nigthbell. When I took over as General Manager Nightbell I was able to help turn the restaurant around through proper handling of labor and inventory along with pricing/cost adjustments to bring the restaurant into making a profit. I handled Payroll, monthly P&L's for both restaurants, scheduling of 20+ FOH employees, creating and maintaining a wine list of 50 wines, educating staff on product that we carried, food and beverage alike. Handling of all maintenance that needed to be taken care of in the restaurants by contacting vendors to ensure running at maximum capacity. Hiring, documentation and terminations when needed. Creating menu layouts and design as well as the setup and breakdown of all events that took place.

AC Hotel Capella on 9
Position: Beverage & Food Manager
July 2017-November 2017
Duties: Creating working SOP's for all front of house procedures and training staff to adhere to

implemented policies. Ordering all beer and wine for the restaurant as well as banquet events. Creating a weekly front of house schedule for 42 employees including bar, servers and support. Floor manager during service, connecting with guests at all levels to enhance their experience. Communicating with the back of house to create a cohesive flow for all staff before, during and after service. Ensuring all cleaning duties are upheld. Interviewing, hiring and documenting staff when needed.

Beaver Creek and Vail Chophouse
Position: Beverage Director, Restaurant Manager, Sommelier
June 2014-July 2017
Duties: Fine Wine Buyer, Create and Implement Cocktails and Menus, Hold Bartending Staff to High Standards, Inventory, Payroll & Money Handling/Reconciliation, Entering Invoices, Ordering for FOH, Sommelier, Floor Manager, Mixologist, Hiring Staff as well as coaching/training and developing staff, Writing Food, Wine & Beer pairings that are published on social media

Toscanini's
Beaver Creek Ski Resort Avon, Colorado
Position: Bartender, Server
November 2012-April 2014
Duties: Serving guest with the utmost knowledge of our food and extensive wine list. Taking drink orders, properly recommending and serving wine to guest with adequate food pairings, craft cocktail mixology

Piney River Ranch
Vail, Colorado
Position: Restaurant & Banquets Supervisor
Summer 2012 (Seasonal, only open in summer)
Duties: Setting up restaurant for the day, stocking, liquor inventory, setting up for banquets and organizing staff for weddings. Making sure the restaurant and all events ran smoothly.

Copper Mountain- Sky Chutes
September 2011-May 2012
Position: Supervisor
Duties: Ordering pastries, organizing, creating great coffee, taking orders, taking payments, daily paperwork and business logs, money deposits and balancing of daily transactions, Sysco ordering.

Xanterra
Yellowstone National Park, Lake Village, Wyoming
May 2011-Sepember 2011 (Seasonal only open in summer)
Position: Dining Room Server
Duties: Quality guest service, taking orders, delivering food

Pelican's Landing
Williamstown, Melbourne, Victoria Australia
November 2010-March 2011
Position: Bartender, server, barista
Duties: Hospitality service with a smile, taking orders, making drinks, setting up restaurant for reservations, banquet server, barista

1927 Lake Lure Inn
Lake Lure, North Carolina 28746
July 2010-October 2010
Position: Lead Banquet and Dining Room Server

Duties: Preparing dining room for weddings/events, serving food/drinks to guests, resetting dining room

Norwegian Cruise Line-America
Pride of America-Hawaiian Islands
October 2009-May 2010 (7 month contract on ship)
Position: Server
Duties: 100% customer service, 24 hours a day/7 days a week,

Professional References

Taryn Mocase
Asheville, NC
828.817.4327

Suzy Melson
San Antonio, TX
970.390.6177

Lana Gordon
Avon, CO
970.343.9339

Credentials

- ServSafe Alcohol Certified 8/2017 expires 8/2021
- Court of Master Sommeliers Level 2 Certified Sommelier 2015
- International Sommelier Guild WFCL1 and WFCL2
- Certified Beer Server Cicerone Program 2013

City of Asheville

BOARDS & COMMISSIONS

Application Form

Applicants are strongly urged to attend several meetings of a board prior to applying

Name of board or commission: Alcoholic Beverage Control Board

Your name: James J Spencer Home Phone #: 571-247-1605

Street address: 194 Michigan Avenue City: Asheville Zip Code: 28806

Mailing address (if different): _____

Employer: none at this time

Your position: _____ Office Phone #: _____

Resident of City Asheville County Buncombe Race Caucasion* Sex M ✔ F ___* Age 61 *

Are you a Homeowner or a Renter? * Homeowner

Residence location (check one): Central ____ North ____ South ____ East ____ West ✔____

Are you aware of any potential conflicts of interest that may arise during your service on this board (i.e., property interest, business interest, etc.)? If so, please explain: none
_____. Potential conflicts of interest do not preclude appointments.

Please indicate the area(s) of expertise that you can bring to the above board(s), and then in detail list education, experience, reasons for your interest, and other factors that support your interest in serving **Applicants are encouraged to provide a cover letter and/or a brief resume. Please use additional sheets if necessary.**

I've been a member of the Alcohol Beverage industry for 30 years. I started working in restaurants after college and then worked with several wine and spirits companies - E & J Gallo and Constellation to name two. I have held Divisional, Regional and National Account management positions and have worked throughout the Southeast including North Carolina. I'm very familiar with the three tier system working within all three.
My skills include :
- P & L management
- Profitable pricing development
- Personnel management
- Private label development
- Development of product marketing strategies
- Excellent communication and follow up skills.

Thank you for you consideration.
Jeff Spencer

Return to:

Sarah Terwilliger, Deputy City Clerk
Post Office Box 7148
Asheville, N.C. 28802-7148

E-Mail: sterwilliger@ashevillenc.gov
Telephone: 259-5839
Fax #: 259-5499

Signature: _____

Date: 11/4/20

E-Mail: jffspence59@gmail.com

Fax #: 5712471605

* This information is requested for the sole purpose of assuring that a cross section of the community is appointed.

City of Asheville

BOARDS & COMMISSIONS

Application Form

Applicants are strongly urged to attend several meetings of a board prior to applying

Name of board or commission: ABC Board

Your name: Keaton Edwards Home Phone #: 8282898400

Street address: 28 N. Ann St City: Asheville Zip Code: 28801

Mailing address (if different): PO box 125, Asheville, NC 28802

Employer: self employed

Your position: Real Estate Broker Office Phone #: 828-774-5191

Resident of City N/A County Buncombe Race White * Sex M ✔ F ___ * Age 41 *

Are you a Homeowner or a Renter? * Homeowner

Residence location (check one): Central ✔ North ✔ South _____ East _____ West _____

Are you aware of any potential conflicts of interest that may arise during your service on this board (i.e., property interest, business interest, etc.)? If so, please explain: None. Potential conflicts of interest do not preclude appointments.

Please indicate the area(s) of expertise that you can bring to the above board(s), and then in detail list education, experience, reasons for your interest, and other factors that support your interest in serving **Applicants are encouraged to provide a cover letter and/or a brief resume. Please use additional sheets if necessary.**

- Born and raised in WNC (Rutherford County)
- Undergrad: App State - BS Geography
- Grad school: New York University - MS Real Estate
- Left the WNC area in 2002 and returned to raise a family in 2013
- Currently a commercial real estate broker in Asheville
- Wide range of experience throughout my career. Having worked in tech start up, large scale financial institutions along with representing mom and pop proprietors, I have a well rounded background.
- I like to think I have WNC generational roots but cut my teeth in NYC with over a decade of work experience in NYC
- Retail and distribution experience as well

eSigned via SeamlessDocs.com

Keaton Phillips Edwards

Key: df67f21a5fe9856624a1f402f0fc5f08

Signature: _____

Date: 11/05/2020

E-Mail: kedwards@gmproperty.com

Fax #: _____

Return to:

Sarah Terwilliger, Deputy City Clerk
Post Office Box 7148
Asheville, N.C. 28802-7148

E-Mail: sterwilliger@ashevillenc.gov
Telephone: 259-5839
Fax #: 259-5499

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City of Asheville

BOARDS & COMMISSIONS

Application Form

Applicants are strongly urged to attend several meetings of a board prior to applying

Name of board or commission: ABC Board

Your name: David Angelus Home Phone #: 312-315-4588

Street address: 127 Boulder Creek Way City: Asheville Zip Code: 28805

Mailing address (if different): _____

Employer: JPMorgan

Your position: Operations Executive Office Phone #: 312-315-4588

Resident of City Asheville County Boncombe Race White * Sex M ✔ F ___ * Age 59 *

Are you a Homeowner or a Renter? * Homeowner

Residence location (check one): Central ____ North ____ South ____ East ✔ West ____

Are you aware of any potential conflicts of interest that may arise during your service on this board (i.e., property interest, business interest, etc.)? If so, please explain: None

_____. Potential conflicts of interest do not preclude appointments.

Please indicate the area(s) of expertise that you can bring to the above board(s), and then in detail list education, experience, reasons for your interest, and other factors that support your interest in serving **Applicants are encouraged to provide a cover letter and/or a brief resume. Please use additional sheets if necessary.**

David Angelus is a professional program manager with PMP certification and twenty five years experience leading global operations, business and technology initiatives. He has a proven ability to develop end-to-end business strategies and operational controls to transform operating environments and improve the customers' experience. David is a recognized senior leader of people, projects and processes. He has successfully led international cross-functional teams in financial services, health care. and the insurance industry. His proven team building, leadership and communi[illegible] to build strong client relationships.

At JPMorganChase, Dav[illegible] Community Banking (CCB) Operations. Over the las[illegible] and program management leadership roles across t[illegible]ent of the JPMorganChase/Bank O[illegible]ltiple large cross-functional operational change ever[illegible] Bank (CIB), Resolution & Recovery planning for C[illegible]oduct manager to the U.S. Department of Treasury[illegible]upporting the Customs and Immigrations Service lo[illegible] JPMorganChase Ambassador and graduate of the Leadership Edge Accelerate (nomination based) executive training program.

See Attached

Signed via SeamlessDocs.com
David Angelus
Key: d7b721a9fe98f6d2aa1f402d6e5678

Return to:

Sarah Terwilliger, Deputy City Clerk
Post Office Box 7148
Asheville, N.C. 28802-7148

E-Mail: sterwilliger@ashevillenc.gov
Telephone: 259-5839
Fax #: 259-5499

Signature: _____

Date: _____

E-Mail: david.angelus@comcast.net

Fax #: _____

* This information is requested for the sole purpose of assuring that a cross section of the community is appointed.

David Angelus is a professional program manager with PMP certification and twenty five years experience leading global operations, business and technology initiatives. He has a proven ability to develop end-to-end business strategies and operational controls to transform operating environments and improve the customers' experience. David is a recognized senior leader of people, projects and processes. He has successfully led international cross-functional teams in financial services, health care, and the insurance industry. His proven team building, leadership and communication skills combine with customer focus to build strong client relationships. At JPMorganChase, David is an Executive Director in Consumer & Community Banking (CCB) Operations. Over the last 16 years, David has held senior product and program management leadership roles across the firm. These roles include the management of the JPMorganChase/Bank One Corporate Merger Program Office, multiple large cross-functional operational change events in CCB and the Corporate Investment Bank (CIB), Resolution & Recovery planning for Critical Operations Retail Payments, and product manager to the U.S. Department of Treasury and Department of Homeland Security supporting the Customs and Immigrations Service lockbox network. David is a JPMorganChase Ambassador and graduate of the Leadership Edge Accelerate (nomination based) executive training program. Prior to joining the Firm, David was a senior consultant for Cambridge Technology Partners dedicated to supporting UBS' hedge fund equity trading business and a program manager for Sawna Business Credit Corporation supporting their credit risk management systems. David holds an M.A. from the University of Illinois and a B.A. from DePaul University. He serves on the Board of the Porsche Club, is an Alternate Member on the Asheville Board of Adjustment and resides in Asheville, NC with his wife, Dianne Bienick.

City of Asheville

BOARDS & COMMISSIONS

Application Form

Applicants are strongly urged to attend several meetings of a board prior to applying

Name of board or commission: Alcoholic Beverage Control Board

Your name: Gregory N. Hill Home Phone #: 412-715-8815

Street address: 135 Summit Tower Cir City: Asheville Zip Code: 28804

Mailing address (if different): _____

Employer: Urban Orchard Cider Co.

Your position: Cider Maker/Production Director Office Phone #: 828-505-7243

Resident of City Asheville County Buncombe Race Caucasian* Sex M ✔ F ___ * Age 42 *

Are you a Homeowner or a Renter? * Renter

Residence location (check one): Central ___ North ✔ South ___ East ___ West ___

Are you aware of any potential conflicts of interest that may arise during your service on this board (i.e., property interest, business interest, etc.)? If so, please explain: I work in the industry, which may seem like a but an insiders perspective is an advantage. Potential conflicts of interest do not preclude appointments.

Please indicate the area(s) of expertise that you can bring to the above board(s), and then in detail list education, experience, reasons for your interest, and other factors that support your interest in serving **Applicants are encouraged to provide a cover letter and/or a brief resume. Please use additional sheets if necessary.**

My career over the last seven years in the alcoholic production industry here in Asheville has granted me the expertise to be a member of this board as an individual who understands how the organizations monitored by the ABC Board operate. My education and experience allows for me to provide the ABC Board an insider's perspective on any and all matters that the Board encounters. Not only do I run a cider production department in Asheville, but I also teach in AB-Tech's Brewing, Distillation and Fermentation prog[illegible], which places me in front of members of this industry[illegible]ny obligation to these students is to assist them[illegible] full and part time positions with local industry compa[illegible] allows me the opportunity to network with every ty[illegible]anization here in Asheville. I know that these connecti[illegible] from the industry to the ABC Board in order for a[illegible] parties and will allow for the creation of a fair and equ[illegible]d and the organizations it oversees.

See Attached

Education:

Gettysburg College, Gett[illegible], PA - Bachelor of Arts: August 2001

Signed via SeamlessDocs.com
Gregory N. Hill
Key: df6721a5f6e86f6f2aa1f402f0b5678f

Return to:

Sarah Terwilliger, Deputy City Clerk
Post Office Box 7148
Asheville, N.C. 28802-7148

E-Mail: sterwilliger@ashevillenc.gov
Telephone: 259-5839
Fax #: 259-5499

Signature: _____

Date: 11/13/2020

E-Mail: greg@urbanorchardcider.com

Fax #: _____

* This information is requested for the sole purpose of assuring that a cross section of the community is appointed.

Gregory N. Hill

135 Summit Tower Cir
Asheville, NC 28804

412-715-8815
Greg@urbanorchardcider.com

November 13, 2020

Alcoholic Beverage Control Board
24 Old Brevard Rd.
Asheville, NC 28806

To Whom It May Concern:

When I decided to change careers in 2012, move to Asheville and turn my passionate hobby of homebrewing into a career, I knew that I would want to fully immerse myself into all aspects of the commercial alcohol production industry including service, education and regulation. I also knew that the key to my success would lie, first, with education and, secondly, with my desire to pursue every possible avenue that could provide me with an experiential learning opportunity. I first achieved an Associate's Degree in Science in Brewing, Distillation and Fermentation in order to set myself apart from all of the other home brewers looking to work at a brewery. Fortunately, I was able to secure a position with Urban Orchard Cider Co. working in their production facility and as a bartender just a few short weeks after beginning my formal brewing education. After graduation I began pursuing the next part of my career plan; the education of others. I not only wanted to continue learning by accruing a plethora of industry diplomas and certificates, but wanted to share my knowledge, experience and passion with others interested in this industry. I was able to use my degree, diplomas and certifications as evidence of my knowledge and begin teaching future brewers, first at South College and then at my alma mater, Asheville-Buncombe Technical Community College. As I began teaching, I knew that my students deserved the best instructor that I could be and I knew that the only way to achieve my full potential was to, once again, become educated in that field. This led me to achieving a Master's Degree in Education in Adult Training and Development from North Carolina State University. This degree has allowed for me to flourish as an instructor and has better equipped me to fully develop, not only my student's brewing potential by offering them the best training available, but also the full potential of my employees at Urban Orchard Cider Co.

Although I am deeply involved with the alcohol production, distribution, service and education industry here in Asheville, I want to continue my quest for knowledge about the regulating agencies in charge of this industry and I wish to share my experience, knowledge and passion with the members of those regulatory organizations. When I saw the opening for the Asheville ABC Board, I knew this was an opportunity for me, to not only share my expertise, but to also ensure the continued future success of the local industry as well as the future success and growth of Asheville's alcohol tourism trade and the city itself. I know that if appointed, I will be an integral member of this committee and will ensure that the local industry organizations and the ABC Board continue to communicate openly whilst working together to ensure the safety of the industry, the public and the city.

I have attached my resume, which outlines my education and both my past career's and current career's accomplishments. I look forward to hearing back from the ABC Board about the open seat. If you have any other questions about my education or experience please do not hesitate to contact me by phone at (412) 715-8815 or by email at Greg@urbanorchardcider.com

Sincerely,

Gregory N. Hill

Gregory N. Hill

135 Summit Tower Cir
Asheville, NC 28804

412-715-8815
Greg@urbanorchardcider.com

EDUCATION

Gettysburg College, Gettysburg, PA
BA; August 2001 - Dean's list: Spring 1998
Study Abroad: University of Glasgow, Scotland

AB Tech Community College, Asheville, NC
AS in Brewing and Fermentation 3.8 GPA; May 2015
Dean's List and Phi Theta Kappa: 2013 - 2015

North Carolina State University, Raleigh, NC
M. Ed. In Training and Development 4.0 GPA; May 2020

PROFESSIONAL EXPERIENCE

Urban Orchard Cider Company – *Hard Cider Brewpub and Production Facility.*
Production Director / Cider Maker, Asheville, NC: September 2013 – Present

- Responsible for leading a team of formally educated brewers and fermentation specialist to ensure that all final products meet all quality standards by overseeing all recipe development and creation, controlling fermentation environments, managing the cleaning and sanitizing of all equipment and conducting sensory analysis evaluations and trainings.
- Accountable for maintaining all product inventory levels for our taprooms, our local customer accounts as well as coordinating all local distribution and for our distribution sales partners across North Carolina.
- In charge of designing and conducting sensory analysis and facility tour trainings for all employees.
- Responsible for leading, developing and executing continued facility expansion plans along with sales and production growth.

BREW-ed – *Educational Walking Brewery Tours.*
Tour Guide, Asheville, NC: May 2015 - Present

- Guide for two and three-hour brewery walking tours through downtown Asheville focusing on brewing ingredients, process and beer tasting education.

Asheville-Buncombe Technical Community College – *Brewing, Distillation and Fermentation Program.*
Adjunct Instructor, Asheville, NC: August 2018 – Present

- Instructor for the following classes: Beverage Management (Sensory Analysis) and Applied Craft Beverage Microbiology.
- Other functions include, but not limited to, assisting in the coordination and placement of students in program related internships throughout the local craft beverage industry, represent the program at local industry events and at any program recruitment events.

South College – *Professional Brewing Science Certificate and Applied Science Associate Degree Programs.*
Adjunct Instructor, Asheville, NC: May 2015 – December 2017

- Instructor of the following classes: Grain Handling and Malt Processing, Wort Production and Raw Materials, Brewery Engineering, Flavor Production and Control, Yeast and Fermentation, Beer Production and Quality Control, Packaging Technology and Classic and Craft Beer Styles.

Brewing Program Director, Asheville, NC: August 2017 – December 2017

- In charge of expanding the Brewing Program to include a Cider-Making & Fermentation Certificate Program, a Distillation Certificate Program, an on-line version of the Brewing Program and the development of a Beer Storage and Service Expert Certification Program.
- Responsible for recruiting and interviewing potential program candidates and representing the program at recruiting functions and other events.

SuperMedia LLC - *The Official Publisher of the Verizon Yellow Pages and Superpages.com.*

District Sales Manager, Harrisburg, PA: September 2010 – November 2012

- Responsible for the training and leadership of a sales team valued at 9.6M in annual revenue.
- Led a team of twelve sales representatives to positive growth in a declining industry to a final ranking of 14th best District Sales Team in the company out of 159 managers nationwide in 2011.
- Awarded "Best District Sales Manager" for overall revenue growth for November of 2012, my final month of employment.

Advertising Media Consultant, Pittsburgh, PA: September 2007 – September 2010

- Responsible for 600K in annual revenue and ranked 12th out of 57 Media Consultants with positive growth of 0.87% during 2009.

Canon Business Solutions - *A wholly owned subsidiary of Canon Inc.*

Senior Account Executive, Pittsburgh, PA: February 2007 – August 2007

- Promoted and conducted sales in capital equipment ranging from $10K - $300K.

Account Executive, Pittsburgh, PA: December 2006 – February 2007

- Coordinated the generation of over 300 new prospective digital imaging customers.

FLEXcon Co., Inc., - *Global leader in the pressure sensitive adhesive coated polymeric films industry.*

Sales Representative, Dallas, TX: September 2004 – December 2006

- Promoted a portfolio of over 2,000 different label and promotional products accounting for over 7 Million dollars in annual sales.

Sales & Market Development Representative, Spencer, MA: October 2003 – September 2004

- Developed market and sales strategies for digital imaging equipment and pressure sensitive label materials.

Marketing Liaison, Performance Products Team, Spencer, MA: September 2001 – October 2003

- Coordinated communication and product development between R&D Laboratories, Manufacturing and Business Teams.

RELATED SKILLS and CERTIFICATIONS

- Cicerone® Certification Program: Certified Beer Server – July 2013; Certified Cicerone® - November 2013.
- The Court of Master Sommeliers: Introductory Sommelier Certificate – July 2017.
- Institute of Brewing and Distilling (IBD): Yeast and Beer Diploma – June 2016.
- Master Brewer's Association of the Americas (MBAA) Certification Program: Certified Associate Beer Steward – August 2013.
- AB Tech Community College: Certified Beer Navigator – May 2013; Certified Fork Truck Operator - December 2013.
- Proficient in Microsoft Office Suites, Lotus Notes, CRM Salesforce.com, EKOS Brewery Production Software.
- Bartending Certifications: ABC Bartending School; NC Alcohol Beverage Control; American Hotel & Lodging Association CARE.