THE CITY OF ASHEVILLE

Staff Report

Council Meeting Date: May 26, 2020

Subject: Esri, Inc. Three-Year GIS Software Maintenance Contract

Staff Resource(s): Jonathan Feldman, Chief Information Officer
Linda Brinkley, Business Services Specialist

Action Requested: Adoption of a resolution authorizing the City Manager to renew a three-year contract with Esri, Inc. for GIS software maintenance.

Background:

- On August 22, 2017, Council approved Resolution No. 17-185 Esri, Inc. for a three-year contract for GIS Software Maintenance.
- This new contract would allow the City of Asheville to continue building an award-winning GIS program using Esri software for GIS dashboards, Map Asheville, the open data program, water utility management, Public Works asset management, Equity mapping and storytelling, and other initiatives.
- Currently, Esri software is also providing a central data repository and dashboard for the coordinated COVID-19 response.

Vendor Outreach Efforts:

- Esri provides a competitive enterprise license agreement for public sector clients. Changing the City's underlying GIS infrastructure would result in significant costs in terms of lost productivity and the need to rebuild existing GIS assets.
- While City staff keeps a close eye on the enterprise GIS software market, there are few alternatives and none that can provide the same level of value compared to Esri.

Council Goal(s):

- Connected and Engaged Community
- A Diverse Community
- A Well-Planned and Livable Community

Committee(s):

- None

Pro(s):

- Increased support of departmental business requirements via greater options for GIS software licensing
- Ability to install additional software without additional purchases
- Hold the line on increasing software maintenance costs

Con(s):

- If continued funding is not appropriated, some staff will lose the ability to utilize GIS software and data.

Fiscal Impact:

- The first year is $55,500; $5,500 will come from the Water Service Fund and $50,000 will come from IT Services GIS Application Service funding.
- Funding for the first year of the contract is included in the adopted Fiscal Year 2019-20 Budget.
- The total for the three-year contract is $178,155, including sales tax.

Suggested Motion:

- Motion to approve the adoption of the resolution authorizing the City Manager to enter an agreement with Esri, Inc. for a three-year contract for GIS Software Maintenance.

Attachment(s)

- Resolution

RESOLUTION NO. 20-____

RESOLUTION AUTHORIZING THE CITY MANAGER TO ENTER AN AGREEMENT WITH ESRI, INC. FOR A THREE YEAR CONTRACT FOR GIS SOFTWARE MAINTENANCE

WHEREAS, the City of Asheville has authority pursuant to N.C. Gen. Stat. sec 160A-20 to enter into contracts with private entities to perform any authorized functions; and

WHEREAS, the City had a three year contract with Esri, Inc. for GIS software maintenance, and staff recommends a new 3 year contract; and

WHEREAS, the software maintenance contract provides for a fixed rate maintenance cost for the next three years; and

WHEREAS, the current contract between the City of Asheville and Esri, Inc. will be expiring and both parties wish to enter into a new three year contract for maintenance;

NOW, THEREFORE, BE IT RESOLVED BY THE CITY COUNCIL OF THE CITY OF ASHEVILLE THAT:

The City Manager is hereby authorized to enter into an agreement with Esri, Inc. on behalf of the City of Asheville for the purpose of providing a fixed rate maintenance contract for GIS software in the amount of $55,500 per year for the next three years for a total amount of $178,155, including sales tax.

Read, approved, and adopted this the 26th day of May, 2020.

_____ _____

City Clerk Mayor

Approved as to form:

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City Attorney