City Council Agenda Item Request
Submit to Clerk's Office
No later than 30 days before proposed Council meeting

1. **Date submitted to Clerk's Office:** 2/9/2026

2. **Primary contact person and Department requesting agenda item:** Keith Leader, Fleet Division Manager, Public Works Fleet Management Division

3. **Requested Council meeting date:** March 10th 2026

4. **Subject:** APD Vehicle Upfit Contract

5. **Action Requested:** Adoption of a resolution authorizing the City Manager to enter into a contract with Global Public Safety LLC for the installation of police equipment and lighting to 45 new Asheville Police Department vehicles

6. **Note if time sensitive, and why:** Time sensitive to get the new vehicles ready for service and issued as soon as possible due to Asheville Police Department shortage of vehicles.

7. **Potential fiscal impact(s) - if known by staff at time of request:** Contract amount not to exceed $606,638.39. The budget for these parts and services is included in the Fleet Division annual vehicle replacement budget currently.

8. **Identify all vendor outreach for Minority & Women Owned Business Enterprises (MWBE).**
    - The BID (298-FY26-PW-BID-APDUpfits) was advertised according to City's ABI and Purchasing Policies and Procedures.
    - Staff performed outreach to minority and women owned businesses through solicitation processes which include posting on the State's Electronic Vendor Portal (eVP).
    - The Asheville Business Inclusion Office's list of City Vendors for Outreach was consulted for any known relevant vendors before the RFP was advertised.
    - The ABI Office list of City Vendors for Outreach was consulted for any known relevant vendors before the BID was advertised.
    - Two MWBE Vendors were identified out of the eight submissions.
    - Global Public Safety LLC is not a Minority or Woman Owned Business.

9. **Identify all Boards, Commissions and Council Committees with tentative dates - add in the vote and recommendation from each Board:** N/A

10. **Identify key issues:**
    - The Fleet Management Division of the Public Works Department maintains over 1,000 City owned vehicles and pieces of equipment.
    - Contracted work is used to supplement existing staff resources at times of high demand or to provide services where the Fleet Division does not have suitable facilities or resources.
    - Asheville Police Department (APD) has a shortage of vehicles due to new hires and unexpected loss of vehicles due to accidents and expensive repairs.
    - APD has Twenty-Four (24) new Ford Police Interceptor SUVs on-hand in need of upfit of police lighting and emergency equipment.
    - Fleet Management alongside the City's Purchasing Division is working on the purchase of Twenty-One (21) additional SUV units expected to arrive this calendar year.
    - This contract covers the upfit of these 45 vehicles in two phases.
    - The BID (298-FY26-PW-BID-APDUpfits) was posted on January 9, 2026, and open for submissions through February 6, 2026.
    - Eight submissions were received:

- Global Public Safety $606,638.39
- Carolina Custom Upfitters $639,821.87
- Campbell Brown $641,698.53
- FleetTec $716,785.03
- Cape Fear Customs $764,944.95
- AFI Public Safety $776,446.15
- Brooks Network Services $809,652.05
- Dana Safety $829,823.56

- Global Public Safety LLC was identified as the lowest responsive, responsible bidder in the amount of $606,638.39.