THE CITY OF ASHEVILLE

STAFF REPORT

Council Meeting Date: March 10, 2026

Subject: Asheville Police Department (APD) Vehicle Upfit Contract

Staff Resource(s): Keith Leader, Fleet Division Manager, Public Works Fleet Management Division

Action Requested: Adoption of a resolution authorizing the City Manager to enter into a contract with Global Public Safety LLC for the installation of police equipment and lighting in 45 new APD vehicles

Background:

- The Fleet Management Division of the Public Works Department maintains over 1,000 City owned vehicles and pieces of equipment.
- Contracted work is used to supplement existing staff resources at times of high demand or to provide services where the Fleet Division does not have suitable facilities or resources.
- APD has a shortage of vehicles due to new hires and unexpected loss of vehicles due to accidents and expensive repairs.
- APD has twenty-four (24) new Ford Police Interceptor SUVs on-hand in need of upfit of police lighting and emergency equipment.
- Fleet Management alongside the City's Purchasing Division is working on the purchase of twenty-one (21) additional SUV units expected to arrive this calendar year.
- This contract covers the upfit of these 45 vehicles in two phases.
- The BID (298-FY26-PW-BID-APDUpfits) was posted on January 9, 2026, and open for submissions through February 6, 2026.
- Eight submissions were received:
    - Global Public Safety $606,638.39
    - Carolina Custom Upfitters $639,821.87
    - Campbell Brown $641,698.53
    - FleetTec $716,785.03
    - Cape Fear Customs $764,944.95
    - AFI Public Safety $776,446.15
    - Brooks Network Services $809,652.05
    - Dana Safety $829,823.56
- Global Public Safety LLC was identified as the lowest responsive, responsible bidder in the amount of $606,638.39.

Vendor Outreach Efforts:

- The BID (298-FY26-PW-BID-APDUpfits) was advertised according to City's ABI and Purchasing Policies and Procedures.
- Staff performed outreach to minority and women owned businesses through solicitation processes which include posting on the State's Electronic Vendor Portal (eVP).
- The Asheville Business Inclusion Office's list of City Vendors for Outreach was consulted for any known relevant vendors before the RFP was advertised.
- The ABI Office list of City Vendors for Outreach was consulted for any known relevant vendors before the BID was advertised.
- Two MWBE Vendors were identified out of the eight submissions.
- Global Public Safety LLC is not a Minority or Woman Owned Business.

Council Goal(s):

- A Clean, Safe and Healthy Environment
- Thriving Local Economy

- Connected and Engaged Community
- Fiscally Resilient City

Committee(s):
- N/A

Pro(s):
- New APD Vehicles are completed and able to be utilized in a timely manner.
- By putting completed new vehicles into service older APD Fleet Vehicles can be phased out resulting in maintenance cost reductions.
- The new vehicles are hybrid models and will add to our ongoing efforts for reduction of emissions and will result in fuel cost reductions.
- New vehicles have enhanced safety features that will help reduce loss due to accident or driver error.
- Contracting the upfit provides flexibility in service delivery without significant capital investment in equipment or facilities that aren't used on a daily basis.

Con(s):
- N/A

Fiscal Impact:
- The budget for these parts and services is included in the Fleet Division annual vehicle replacement budget, within the General Capital Projects Fund.

Suggested Motion:
- Motion to adopt a resolution authorizing the City Manager to execute a contract with Global Public Safety LLC, to provide upfit of police equipment and emergency lighting for up to Forty-Five (45) new Ford Police Interceptor SUVs for the Asheville Police Department, in a contract amount not to exceed $606,638.39.

Attachment(s):
- Resolution

RESOLUTION NO. 26-____

RESOLUTION AUTHORIZING THE CITY MANAGER TO EXECUTE A CONTRACT WITH GLOBAL PUBLIC SAFETY LLC, TO PROVIDE UPFIT OF POLICE EQUIPMENT AND EMERGENCY LIGHTING TO UP TO FORTY-FIVE (45) NEW FORD POLICE INTERCEPTOR SUVS FOR THE ASHEVILLE POLICE DEPARTMENT

WHEREAS, the City of Asheville has authority pursuant to Article 3 of Chapter 160A of the North Carolina General Statutes to enter into contracts for services with other entities; and

WHEREAS, pursuant to the City's Procurement, Purchasing and Contracting policy, general service contracts valued at $90,000 or more require City Council approval; and

WHEREAS, the City of Asheville issued a Bid and deemed the submission by Global Public Safety LLC as the lowest responsive, responsible bidder; and

NOW, THEREFORE, BE IT RESOLVED BY THE CITY COUNCIL OF THE CITY OF ASHEVILLE THAT:

The City Manager is hereby authorized to execute a contract with Global Public Safety LLC, for the upfit of police equipment and emergency lighting for up to forty-five (45) new Ford Police Interceptor SUVs for the Asheville Police Department, in the total contract amount not to exceed $606,638.39.

Read, approved and adopted this the 10th day of March, 2026.

_____ _____

City Clerk Mayor

Approved as to form:

_____

City Attorney