City Council Agenda Item Request

Submit to Clerk's Office
No later than 30 days before proposed Council meeting

1. **Date submitted to Clerk's Office:** March 2, 2026

2. **Primary contact person and Department requesting agenda item:** Elise Lewis, Police

3. **Requested Council meeting date:** April 14, 2026

4. **Subject:** Non-Competitive, Sole Source procurement of SmartConnect for the Asheville Police Department

5. **Action Requested:** Adoption of a resolution authorizing the City to procure, through a sole source purchase, SmartConnect subscription from the current authorized distributor, Motorola Solutions Inc, and any successor in interest to it, for all Motorola radio purchases since it can not be competitively bid.

6. **Note if time sensitive, and why:** No

7. **Potential fiscal impact(s) - if known by staff at time of request:** Funding for this procurement is available in the Asheville Police Department operating budget.

8. **Identify all vendor outreach for Minority & Women Owned Business Enterprises (MWBE).** Not applicable; Motorola Solutions, Inc is the authorized dealer.

9. **Identify all Boards, Commissions, and Council Committees with tentative dates - add in the vote and recommendation from each Board:** Public Safety Committee - March 26, 2026 - 2-0 approval to move forward to City Council

10. **Identify key issues:**

    - SmartConnect technology automatically switches between P25 radio and broadband (LTE/Wi-Fi) to extend the usable service area of an officer's radio.
    - SmartConnect cellular service is the only software that is compatible with the SmartConnect equipment. This requires the sole source purchase of the SmartConnect cellular service.
    - The SmartConnect subscription for service is not offered at a discount on the Sourcewell Cooperative which is the procurement method APD uses to purchase handheld radios for officers.
    - The pricing on the co-op is discounted for the equipment, but there is a 0% discount listed for the SmartConnect cellular service that supports the SIM card in the radio. North Carolina General Statutes require that products be discounted for the cooperative to be used as a procurement method.
    - The use of sole-source procurement is permitted in this instance pursuant to N.C.G.S. 143-129(e)(6)(i) when price competition for a product is not available, (ii) a needed product is available from only one source or supply.