City Council Staff Report

Council Meeting Date: April 28, 2026

Subject: Parking Access Revenue Control System (PARCS) Contract with FlashParking Inc.

Staff Resource(s): Ashley Haire, Transportation Director; Jessica Morriss, Assistant Transportation Director; Sabrina Tolley, Parking Services Division Manager

Action Requested: Adoption of a resolution authorizing the City Manager to execute a contract with FlashParking Inc. for Parking Access Revenue Control System software and maintenance for an initial term of one year, with two optional one-year renewals for a total amount not to exceed $206,363; and to sign any documents necessary to effect any renewals.

Background:

- FlashParking Inc. is the City's current vendor for Parking Access Revenue Control System and software used to operate and collect revenues in the City's public parking garages.
- The equipment was purchased in 2021 and the existing contract will expire July 1, 2026.
- A new contract with the existing vendor must be executed to continue using the existing equipment, which is still functional and has not reached the end of its useful life.

Vendor Outreach Efforts: The contract for software and maintenance will be purchased via a National Purchasing Partners (NPPGov) cooperative purchase contract. The NPPGov purchasing cooperative used a competitive RFP process to select and award the contract to Flash Parking, and purchases made using a cooperative purchasing contract are exempt from the Asheville Business Inclusion (ABI) Policy.

Council Vision 2036 Focus Area(s):

- Fiscally Resilient

Council Priority Recovery Area(s):

- Economy

Committee(s):

- N/A

Fiscal Impact:

- The total contract amount, including both renewals (if executed) is a not to exceed

amount of $206,363
    - Year 1 cost - $65,460
    - Option Year 2 - $68,733
    - Option Year 3 - $72,170.
- Funding is available in the Parking Fund operating budget.

Suggested Motion:

- Motion to adopt a resolution authorizing the City Manager to execute a contract with FlashParking Inc. for Parking Access Revenue Control System software and maintenance for an initial term of one year, with two optional one-year renewals for a total amount not to exceed $206,363; and to sign any documents necessary to effect any renewals.

Attachment(s):

- Resolution

City of Asheville Resolution No. 26-____

Resolution authorizing the City Manager to execute a contract with FlashParking Inc. for Parking Access Revenue Control System software and maintenance for an initial term of one year, with two optional one-year renewals

Whereas, the City of Asheville has authority pursuant to Article 3 of Chapter 160A of the North Carolina General Statutes to enter into contracts for services with other entities; and

Whereas, pursuant to the City's Procurement, Purchasing and Contracting policy, general service contracts valued at $90,000 or more require City Council approval; and

Whereas, Flash Parking Inc. is the current vendor used to operate and collect revenues in the City's public parking garages; and

Whereas, the equipment was purchased in 2021 and the existing contract will expire July 1, 2026; and

Whereas, a new contract with the existing vendor must be executed to continue using the equipment, which is still functional and has not reached the end of its useful life; and

Whereas, the City's Transportation Department, Parking Services Division is requesting approval to enter into a new contract with Flash Parking Inc. to provide Parking Access Revenue Control System software and maintenance services; and

Whereas, the new contract will include an initial one-year term with two optional one-year renewals, for a total amount not to exceed $206,363; and

Whereas, the cost is included in the Parking Operating Fund annually.

Now, Therefore, be it resolved by the City Council of the City of Asheville that:

The City Manager is authorized to execute a contract with FlashParking Inc. for Parking Access Revenue Control System software and maintenance for an initial term of one year, with two optional one-year renewals for a total amount not to exceed $206,363; and to sign any documents necessary to effect any renewals.

Read, approved and adopted this 28th day of April, 2026.

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Esther E. Manheimer, Mayor

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Brad Branham, City Attorney

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Magdalen Burleson, City Clerk